

The Priory of England and the Islands of the Most Venerable Order of the Hospital of St John of Jerusalem

# ANNUAL REPORT AND ACCOUNTS

For the year ended 31 December 2017 Including the work of St John Ambulance We are The Priory of England and the Islands, part of the international Order of St John. We are founded on Christian values and trace our heritage of caring compassion in the service of humanity back over 900 years.

Today we primarily deliver through our subsidiary, St John Ambulance, the charity that steps forward in the moments that matter to save lives and support communities. Our highly trained volunteers keep people safe at events nationwide, springing into action to help with medical incidents and emergencies. We also help the NHS by responding to some 999 calls as well as transporting patients safely. And every year around 500,000 people, including children and young people, learn how to save a life through our first aid training.

We have saved lives and relieved suffering for 140 years, but we still have much to do.

Here's our review of 2017 – and our plans for stepping forward into 2018 and beyond.

Front cover: St John's Gate, Clerkenwell. © Nathan Willock.

# WE HAVE SAVED LIVES AND RELIEVED SUFFERING FOR 140 YEARS, BUT WE STILL HAVE MUCH TO DO.



Ambulance

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# Contents

**Report of the trustees** 

Welcome

2017: our impact i Our volunteers: st Supporting our pe Our first aid trainin Strengthening ou How we will step i Statement of pub Financial review Structure, govern Our principal risks In gratitude

Independent aud

Financial statements

Consolidated Stat Consolidated bala Consolidated cash Notes to the cons

Royal patrons, Price Principal places of

	6
in numbers	8
tepping forward in the moments that matter	10
people to step forward	18
ing: empowering people to step forward nationwide	24
ur foundations to step forward into the future	34
forward in 2018	36
olic benefit	39
	41
nance and management	52
is and uncertainties	56
	58
litor's report	60
tement of Financial Activities	64
ance sheet	65
h flow statement	66
solidated accounts	67

iory trustees, management and principal committees	88
of business and advisers	91

# Welcome

## **Report of the trustees for the** year ended 31 December 2017

The trustees present their annual report and accounts for the year ended 31 December 2017.

**Every time a medical emergency happens,** someone nearby has the skills to step forward and try to help right away. No lives are needlessly lost waiting for help and no one suffers unnecessarily.

That's our vision for the future - and we made good progress in 2017.

Our volunteers gave their time to keep people safe at over 22,500 events nationwide, big and small, there to help anyone who needed medical attention. Our Community First Responder volunteers supported the NHS on thousands of 999 calls, helping ambulance crews in their communities and often arriving first at emergencies in the critical minutes that can make the difference between a life lost and a life saved.

We continue to be proud of the expert Houghton-Brown, on board for this. training we give all our volunteers, many of whom have no medical experience when they start with us. We made many improvements to our training and recruitment this year, including introducing a new, standardised, intensive induction course, and getting new volunteers working for us more quickly.

But, as brilliant as they are, we know our volunteers alone aren't enough to achieve our goal. To make sure help is on hand whenever and wherever there's an emergency, we need to be able to train far more people to help. In 2017, we reached people 1.6 million times with first aid training

and education. The skills we teach are simple but the impact they can have is huge, and often life saving.

Throughout our history we've always stepped forward where and when we're needed, and we've continued to do so in 2017. And now, having celebrated our 140th anniversary year, we're looking forward to writing our next chapter. We're particularly pleased to have our new Chief Executive, Martin

A huge thank you to each and every one of our volunteers and employees, everyone who has learned first aid with us in 2017, and our donors and supporters. We hope you'll continue to make a difference in 2018 and beyond – we still have much to do.

Working together, we can make sure someone is there every time for every single person who needs emergency help, in every community.



NITIRLE

NITRILE

**Surgeon Rear Admiral** Lionel Jarvis **CBE DL MB BS FRCR,** Prior

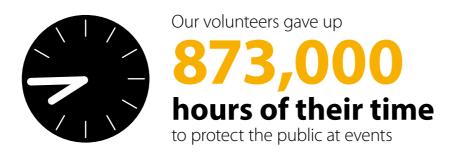


Martin Houghton-Brown, **Chief Executive** 



# **Our impact in numbers**







Our Community First Responders supported ambulance crews at 5,400 emergencies.

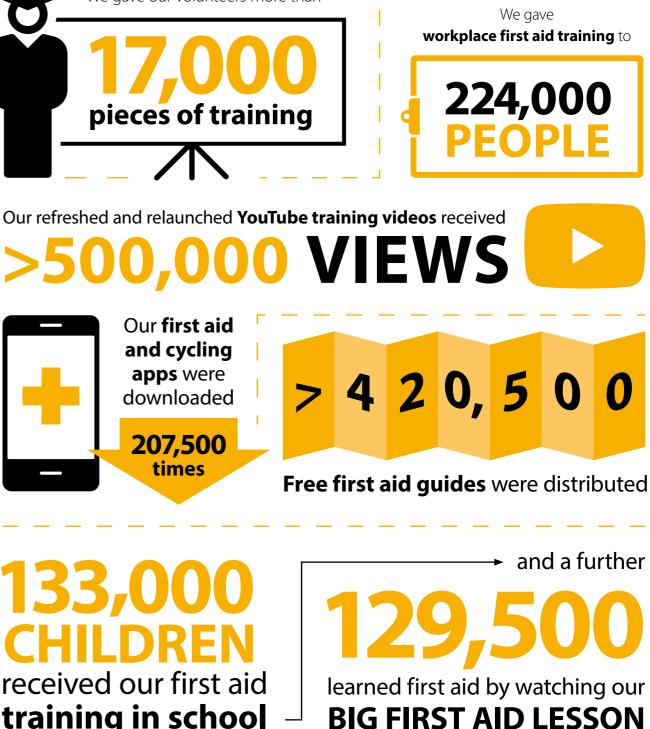
They were first on the scene in 2,300 of these cases, in the critical first minutes that can be the difference between a life lost and a life saved.

**Our volunteers treated**  through ambulance work and attendance at **PEOPLE IN NEED** events

**Our patient transport** service transported over



We gave our volunteers more than pieces of training



received our first aid training in school

# **Our volunteers**

## **Stepping forward in the** moments that matter

# 873,000 HOURS

That's how long our volunteers spent protecting the public at events in 2017.

Between this and working to support the ambulance service, they saved many lives, performing resuscitation on 103 people.

But our impact goes beyond that. We're just as proud of the difference we made stepping forward to treat injuries until more help arrived, helping ill people at crowded events, or just asking 'are you OK?' to anyone we thought might need our help.

#### **WORKING WITH AMBULANCE TRUSTS TO MAKE EVERY MINUTE COUNT**

When someone calls 999, every minute can be the difference between a life lost and a life saved.

Our Community First Responder volunteers are ready to go when the most urgent calls come through. They'll travel to the emergency in their own car and provide emergency medical care, reassurance and support until the ambulance crew arrives, helping protect their local community.

We provide volunteers with specialist training to make this crucial service possible. In London alone, our Community First Responders attended compassion and quality of care. 5,400 emergencies in 2017 and were first on the scene for 2,300 patients.

#### **OUR PATIENT TRANSPORT SERVICE**

In our 2016 annual report, we set out plans to review our patient transport services. Our aspiration to consolidate operations continued to be challenged by external pressures but we did deliver a positive impact.

Our patient transport services, which includes accident and emergency discharges, and bariatric, paediatric and neonatal transfers, transported over 82,000 people this year.

No two experiences were the same. The one constant, whether we were transporting sick children or terminally ill people, was our

According to the Care Quality Commission report for the East Midlands, we were 'respectful, friendly, kind and compassionate when providing treatment or care to patients', and 'treated relatives and carers with respect and sensitivity'



# I stepped forward **Q+A WITH ANTHONY**

## **Community First Responder**

Anthony McKernan has been a Community First Responder for three and a half years and does two shifts each week in East London, totalling around seven hours. He has seen over 400 patients.

#### What do you enjoy most about being a Community First Responder?

Being a reassuring presence. People are often scared or anxious when they call an ambulance, so they usually feel better just because we've arrived quickly and provided initial care. I also like helping the ambulance crews with the life saving interventions – it's real teamwork.

#### What's the most difficult situation you've had to deal with?

The difficult calls are those where the family is distraught, like when a patient is in cardiac arrest. These are quite rare however.

#### What's your day job?

My son and I have a film-making business, working with businesses and charities.

#### What do you do when you're 'on call'?

Do the washing up! We can carry on life as normal until the ambulance control centre activates us. Our radios are GPS-tracked, so we can even visit friends and shops locally as long as we have our radio with us and our car with our equipment is close by.

Our training means we're only dispatched to certain types of emergencies, like chest pains, including heart and angina attacks, strokes, cardiac arrests, epileptic seizures, choking, difficulty in breathing and diabetic emergencies. Most times we arrive on the scene first, get the situation under control, make the area safe, assess and treat the patient, then hand over to the ambulance service crew when they arrive and work with them. Even if the paramedic is on scene when we arrive, they use us as part of their team and we can usually support the patient's family.

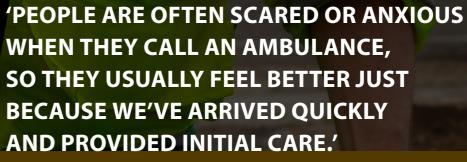
#### Do you have a special car?

No. Unless you think a Skoda Yeti is special! We use our own cars, without blue lights or adaptations. We have to obey all road traffic laws - except parking.

#### What makes a good **Community First Responder?**

A calm and reassuring manner and the ability to relate to a diverse range of people. All the first aid and medical skills can be learned, but a responder needs to be able to look people in the eye and make a caring connection.





# **Keeping people safe at events**

FIRST AID

Wherever people gather in crowds, it's likely that some will need medical attention – and sometimes need it urgently.

From huge national occasions like the World Athletics Championships in London to village fêtes and local bonfire night celebrations, St John Ambulance volunteers were at 22,500 events in 2017, treating people in need.

Seventy-five per cent of the events we provided first aid cover for were smaller-scale community ones, where we often helped for little or no cost.

Our volunteers – from Cadet first-aiders to doctors – helped 62.4 million people enjoy events, knowing that they'd be well cared for if anything happened.

Take Hull Fair, for example. When a 50m-high ride broke down in October 2017, it left 30 people trapped for up to six hours. Our volunteers were there of our volunteers. until the early hours of the morning treating people rescued from the ride and giving shelter and information to waiting families.

And at the London Marathon, our volunteers helped 7,100 people, treating everything from blisters and sprained ankles to people who had collapsed while running.

These events, up and down the country, couldn't have happened without the efforts of so many

# I stepped forward **HOW STEPHEN SAVED ALASTAIR'S LIFE AT A CYCLING EVENT**

Alastair Page, 55, was cycling in a 58-mile event in May 2017 when he collapsed on the final hill. Another participant, St John Ambulance volunteer Stephen Price, arrived soon after to give life saving cardiopulmonary resuscitation (CPR).

> 'Alastair was lying on the side of the road, struggling to breathe,' says Stephen. 'I immediately recognised he was probably in cardiac arrest.

arrived on the scene and assessed heartbeat and Alastair started to breathe again.'



for an ambulance. A paramedic soon Alastair's condition while I continued CPR. The paramedic gave a shock to immediately re-established a regular

He was flown to Harefield Hospital where he was diagnosed as being susceptible to an irregular heartbeat and fitted with an internal cardiac defibrillator, which protects him from collapsing again. He was in hospital for two and a half weeks before being allowed to go home.

Alastair says: 'I am beyond grateful to Stephen for helping me. The consultant at the hospital commented that he'd done an excellent job! It's important to say that Stephen was vital in keeping me alive.'

Alastair has made an excellent recovery and met Stephen in July to 'I gave CPR while another cyclist called thank him for his help and talk about what happened.

Alastair adds: 'I'd like to encourage others to learn the skills to save a life. Alastair's heart using a defibrillator. This You never know when you may be able to help someone. It's very scary to think of what may have happened if Stephen hadn't been passing that day.'



# Supporting communities

Our work at events and supporting the NHS plays a big part in keeping communities safe. But we always want to go further.

#### **HELPING WITH** THE UNEXPECTED

When something unexpected happens, our volunteers are ready to spring into action to help their communities.

were there to help. They worked

St John Ambulance volunteers were also on hand when a fire broke out in a multi-storey car park next to Echo Arena in Liverpool on New Year's Eve 2017. The team, who had been at the arena working at a horse show, rushed to help the emergency services, treating several people and reassuring many others until the early hours of the morning. The blaze destroyed 1,400 cars but luckily no one was seriously injured.

hit in December 2017, our volunteers round the clock using 4x4 ambulances and other off-road vehicles to reach and care for patients, supporting the West Midlands Ambulance Service.

#### SUPPORTING **VULNERABLE PEOPLE**

Stepping forward to support the most vulnerable is another vital part of our work in communities.

Our Homeless Support Services in Brighton and Hastings provided first aid and other healthcare services to people struggling with homelessness 2,800 times in 2017. This included seeing many When snow and freezing temperatures vulnerable people with complex needs who might not otherwise have got the care they needed.

> In January 2017, People's Postcode Trust gave us a £15,800 grant to open a new podiatry clinic at our Brighton service. This runs every Thursday at The First Base Day Centre and once a month from our outreach van on Brighton Seafront. Foot conditions – caused by poor footwear, spending a long time walking and standing, and prolonged exposure to moisture – are common among people who are homeless. They're also closely linked to serious conditions like diabetic neuropathy. We'd like to thank People's Postcode Trust for their support in 2017.

We also run day care centres in Shiremoor, Ashington, Eston and Berwick. In 2017, around 200 elderly and disabled people and people with mental health problems, came together at these centres every month to meet new friends, feel less isolated and take part in interesting activities. In November, North Tyneside Council inspected our Shiremoor centre, and we were delighted to receive a satisfaction score of 90%.

# Supporting our people to step forward

## Where would we be without our thousands of volunteers and 1,800 employees?

They give their all to keep people safe, be there in times of emergency and save lives. But they also give their utmost behind the scenes, as managers, leaders, trainers, advocates and fundraisers.

We know they're at the heart of what we do, and we couldn't reach so many people without them. In 2017 we worked hard to improve how we support our volunteers and recognise the contribution of everyone involved in delivering our work. To all of them - thank you.

Following the commitment made in our 2016 annual report, we increased support for our volunteers in 2017.

#### **PROVIDING THE BEST TRAINING**

Good training could save lives – so we continued to focus on it in 2017. We gave our volunteers over 17,000 pieces of training during the year and worked hard to improve quality.

To make sure all our training is of the best possible standard, we developed and introduced new, standardised courses. All our new volunteers now learn the essentials of first aid on an intensive four-day course. We make sure they're ready to step forward and deal with any situation in their community, from a grazed knee to a heart attack or choking child.

But training doesn't stop after this thorough induction. Volunteers have training at their regular unit meetings. And each year, all volunteers have to go through an assessment to make sure their skills are up to date and they're providing safe, effective treatment.

Safeguarding training was another key focus in 2017. We've had employees and policies dedicated to protecting the public, and the children and vulnerable adults we work with, since 1996. We have worked to continuously improve these. This year we introduced improved safeguarding backlog of trainees to the frontline. training. Eight hundred volunteer ambulance crew members did the new training and we'll roll it out to all frontline volunteers in 2018.

We made it easier for volunteers to book on training courses, with a new online system and course brochure. However, we know that not all our volunteers are computer-savvy. So as more of our systems and processes move online, we're helping our people LIFE SAVERS to be more digitally confident through training and individual support.

We also developed a new system to help us manage our volunteers and employees. When fully up and running valuable volunteering work in their in 2018, it will make life easier for our volunteers and volunteer managers.

#### WELCOMING NEW VOLUNTEERS

In 2017, we welcomed over 3,000 new first aid-trained volunteers into active duty, a mix of more than 1,700 new recruits and advancing a We know that in the past new volunteers have sometimes had to wait too long for their training and induction. This isn't good enough. In 2018 we plan to roll out a new recruitment process that takes newcomers from interview to working with us within two months in most cases.

## **DEVELOPING FUTURE**

We also continued to support and train the 10 to 17-year-olds in our 436 Cadet units nationwide. Not only do these young people do communities, learning first aid skills and helping out at events, but they also teach first aid to other young people. Overall, they make a huge contribution to our work.



Annual report and accounts 2017 | 19



# I stepped forward TOM **BARNES**

explains how volunteering for St John Ambulance and the training he's received has benefited him.

'My introduction to this fantastic, modern organisation started at Hull University, where the St John Ambulance Unit was recruiting for student volunteers to join.

'The training was in-depth, fun, engaging and a lot different to what I initially expected. It was easily balanced around my studies. Volunteering with St John Ambulance has given me a countless number of opportunities, such as training as an emergency medical technician, becoming an internal communications officer, and attending and has given me the confidence and events such as the VW Festival. And I've even run a half marathon!

'Volunteering has stretched me physically, emotionally and on an educational level. As I prepare to graduate at the end of my four years at university in only a couple of months, it's been a great time to reflect on my time as a student volunteer. Being with St John Ambulance has developed my self-confidence. It has allowed me to make new friends and learn vocational skills, as well as teaching me life saving skills.

'St John Ambulance has changed me immensely over the past few years knowledge I need to succeed after leaving university. If you want to learn something new, learn to save a life.'

# **Supporting our** frontline volunteers

Our volunteers on the frontline are so important. But their work would be impossible without the efforts of thousands more volunteers behind the scenes, working hard in their communities to support our work.

These include our unit, area and district managers, who look after the volunteers in their area and make sure they have the right training, skills and experience. They also play a key role in making sure our volunteers feel valued and part of the organisation.

Without our volunteer youth leaders we wouldn't be able to run our Badger and Cadet programmes either.

And our Presidents are volunteers who act as ambassadors for St John Ambulance and the Priory in their communities. In 2017, they encouraged others to volunteer, built and maintained important relationships with other organisations, and worked on fundraising. Our Presidents also acted as a network, providing advice and support to St John Ambulance volunteers, and helping regional directors and district managers.

#### COUNTY PRIORY GROUPS

A key way the Priory supports St John Ambulance is through our County Priory Groups. These groups of volunteers, working in every county in England, support local St John Ambulance units, act as ambassadors for St John, liaise with Her Majesty's Lord-Lieutenant and in 2017 raised almost £100,000 to support the work of St John. There are now over 450 active County Priory Group members nationwide.



#### **ST JOHN FELLOWSHIP**

St John Fellowship was originally formed to give retiring volunteers a way to stay in contact with St John Ambulance. Over the years it has developed into an organisation for current and former volunteers, their friends and family and others who want to get together socially and support The Order of St John's work.

This year, the Fellowship reached 135 branches with around 3,000 members. Fellowship members contributed a huge amount to our work in 2017, including helping at events, and with fundraising and training.

### **THANK YOU TO YOU ALL.**



#### RECOGNISING AND REWARDING OUR DIVERSE COMMUNITY

All our volunteers contributed greatly this year – and we strived to recognise and reward them in a variety of ways.

We are fortunate that volunteers' huge contribution can be recognised through admittance to the Order of St John. In 2017, 98 people were admitted to the Order or promoted within it, and 691 were honoured for their long service. The Priory Council issued 12 votes of thanks too, recognising people who have made an important contribution.

#### COMING TOGETHER ON ST JOHN'S DAY

St John's Day in June is an opportunity each year for the whole family of St John to join together to celebrate the work of our volunteers and employees and to commemorate those who have gone before us. This year, our Service of Commemoration and Rededication was at St Paul's Cathedral, where we were joined by over 100 volunteers from St John in Hong Kong.

## ORDER OF ST JOHN ORGAN DONATION AWARDS

The annual Order of St John Organ Donation Awards ceremonies honour the incredible gift donors and their families make by donating their organs to save and improve the lives of others. Our County Priory Groups organise the awards in partnership with NHS Blood and Transplant. In 2017, 616 donors received awards at 37 ceremonies, and another 287 awards were sent out by post.



# Volunteer of the year LUIS SELLMEYER, 22

from North London was St John Ambulance's 2017 Volunteer of the Year.

For two years, Luis was the Unit Manager for the University of London Unit, where he helped his unit and volunteers to thrive. Under his leadership, his team volunteered over 11,300 operational hours, providing first aid at events in the community – nearly a fourfold increase on the two years before.

Luis said: 'It's wonderful to know that my peers are grateful for my contributions to St John Ambulance. I feel that recognition and thanks play a big part in motivating each other to achieve even greater things. I would strongly encourage anyone, who has not already, to learn first aid or even join St John Ambulance!' Annual report and accounts 2017 | 23

# Cadet of the year HARRIET WALTON

from Halifax was St John Ambulance's National Cadet of the Year for 2017.

The 16-year-old triumphed in a two-day contest, which saw the best of our young volunteers from across the country take part in some tough tasks to win the prestigious title.

Harriet said: 'I'm so thrilled to be awarded the National Cadet of the Year 2017 and delighted to be bringing it back to the North! I have had a brilliant weekend and being there with the top 30 Cadets in the country was an honour.'

# **Our first aid training Empowering people to step** forward nationwide

## Imagine you had a heart attack or stroke. Or fell and broke your leg. Or found yourself choking and unable to breathe.

Wouldn't you want someone who knows how to help by your side in seconds? If we all knew first aid, that would be possible - and it would save lives.

In 2017 we continued to educate the public in first aid, so they can help when it matters.

#### **CREATING FIRST AIDERS ACROSS THE NATION**

First aid skills can be so simple to learn. But they are critical in the moments that matter.

From how to deal with a burn or bleeding to doing cardiopulmonary resuscitation (CPR) or helping someone who's choking, we teach people the skills they need to save lives and relieve suffering.

In 2017, we reached people 1.6 million times with this critical first aid knowhow. That included training 224,000 people in workplace first aid and giving 133,000 children first aid

hundreds of thousands of people we trained, but even prouder of the many who tell us they've used their vital skills in emergencies.

Beyond our training, people used our resources to learn vital first aid skills. In 2017 we refreshed and relaunched our YouTube training videos and saw people turning to them for advice over 500,000 times.

Our four new **C.A.R.E.** for a Heart videos were a key part of our campaign to raise awareness of what to do to help someone in cardiac arrest (think: where is my Closest defibrillator? Is the person in Arrest?

training in school. We're proud of the **R**esuscitate. Give **E**arly defibrillation). They were viewed over 72,000 times on YouTube and by nearly 1.2 million people on Facebook. Over 240,000 of these were people targeted because they are most likely to need this knowledge.

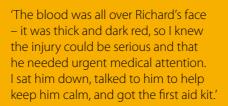
> In 2017 we started to tackle a new area too: mental health. Towards the end of the year we launched our new partnership with Mental Health First Aid England, offering courses to raise awareness of mental illness, and to help people support themselves and recover.







# I stepped forward HOW WORKPLACE FIRST AID TRAINING HELPED JACK DEAL WITH A SERIOUS HEAD INJURY



Jack Thompson, 21, was there to help when his colleague, Richard, found himself bleeding severely from the head.

It was just an average day at work when employee Richard Ferguson burst into the office covered in blood.

Luckily, his colleague, Jack Thompson, had just come back to work after the second day of his three-day St John Ambulance first aid course. Jack knew exactly what to do and leapt into action.

'I couldn't believe what was happening,' says Jack. 'Our trainer, Chris, had literally been teaching me how to treat head injuries and severe bleeds earlier in the day, so it was all fresh in my memory, which was handy.

Jack cleaned up his patient, found he had two cuts on his head, and used dressings to apply pressure to the wounds and stem the flow of blood. Rather than waiting for an ambulance, his boss ran Richard to hospital, where the gashes to his head were stapled closed.

'I'd never learned first aid before and if this had happened 24 hours earlier, I wouldn't have known what to do,' Jack adds. 'But, thanks to my St John Ambulance training, I was able to help.'

# **In 2017**

We reached people **1.6 million** times with critical first aid know-how

We trained **224,000** people in workplace first aid

We gave **133,000** children first aid training in school

People turned to our training videos for advice over

500,000 times on YouTube

## Offline, we distributed 420,500 free first aid guides

Our C.A.R.E. for a Heart videos were viewed over

# 72,000

times on YouTube, and by nearly

# 1.2 million

people on Facebook

# **Training whole** communities in first aid

We want whole communities to be trained in first aid, so people can be there to help each other in moments of need.

In 2017, we trained 17,500 people in first aid as part of our community courses. But we tried some new and innovative approaches as well.

A key strand of our work was thinking carefully about the people who would be most likely to find themselves in a situation where they needed to give first aid – and getting them trained.

It's already saving lives. When grocery giant Morrisons bought defibrillators for all 500 of its stores from us, we committed to provide demonstrations for its employees throughout the UK. Our volunteers delivered 30-minute demonstrations in around 400 stores in England, the rest being delivered by St John Wales and St Andrews in Scotland. Within days of her training at the Blackburn store, employee Suzi was called into action, saving the life of one of her customers. That was just the first of four life saving interventions so far.

We also supported BBC Radio Lincolnshire with its 'Save A Life' CPR campaign. Working in partnership with the BBC and the charity LIVES, we trained 4,000 of the 20,200 people who learned CPR through the campaign. We'll be expanding the campaign into Cambridgeshire in 2018. you for your support in 2017.

#### MAKING AN EVEN **BIGGER IMPACT**

However, we know these examples won't necessarily add up to the impact we want to see across a whole community. That's why we also plan to train 740 people, most over 50 years old, as First Aid Community Advocates by the end of March 2019. These volunteers will work in their communities across England to raise awareness of first aid and help people find the training they need.

By March 2019 we're aiming for the First Aid Community Advocate project to reach 328,000 people through 13,120 events, engage 13,400 people through first aid workshops, and make sure 9,700 people from vulnerable groups are taught life saving skills.

Most importantly, we see this pilot project as an important way for us to learn how best to engage a whole community to develop the skills they need to keep people safe.

The project is funded by the innovation foundation, Nesta, and the Department for Digital, Culture, Media and Sport's Second Half Fund. We have been pledged £250,000 and will be one of 13 organisations taking part in the Second Half Fund, which aims to mobilise the time and talents of people over 50 years old to help others. Thank





# We stepped forward HOW A GROUP OF FIRST AID TRAINEES SAVED THEIR TRAINER'S LIFE

St John Ambulance volunteer David Knowles went into heart failure while delivering a first aid course – and talked his trainees through how to save his life.

#### David Knowles was delivering a first aid lecture to members of his church group earlier this year, when he started feeling unwell.

The 77-year-old retired nurse has been the church's first aider for over 40 years, sharing his life saving skills with fellow parishioners. And the training he gave them saved his life. 'I had just started my lecture and we were talking about cardiopulmonary resuscitation (CPR),' says David. 'The more senior members of the group had asked for a demonstration and, as I was instructing one of them, I suddenly felt dizzy and weak, so I had to lie down.' Karol Chew was one of the members of the group who stepped in to help him. David says: 'She thought I was role playing, but I told her it was real and that I was going to lose consciousness. I told her what to do to save my life, then passed out.'

David had gone into cardiac arrest. His trainees called 999 and gave him CPR until an ambulance arrived.

'I'm told I came to, briefly, and was talking to the paramedics about my condition, but the next thing I remember is waking up in hospital, two and a half weeks later,' explains David.

It was a miraculous recovery that defied the expectations of medical professionals, who initially told his family to expect the worst. And it's all down to David having received first aid fast. He is now making an excellent recovery. **'KAROL THOUGHT I WAS ROLE PLAYING, BUT I TOLD HER IT WAS REAL AND THAT I WAS GOING TO LOSE CONSCIOUSNESS.'** 



# Helping the next generation step forward



In our 2016 annual report we stated that we would continue to develop how we engage young people in first aid. In 2017 we have taken steps to help us prioritise the support provided to young people.

When it comes to making sure communities can keep themselves safe, we believe supporting young people to make a difference is important. Once a child knows basic first aid skills, they can use them to help people in need throughout their lives.

Giving every child the opportunity to learn first aid is one of our long-standing goals – and in 2017 we reached hundreds of thousands in schools and beyond. We gave face to face first aid training to 133,000 young people in schools, but this year, once again, spread knowledge further with our Big First Aid Lesson. This half-hour first aid lesson in November was watched by 129,500 schoolchildren, learning about skills they might use to save a life one day.

Another success was Restart a Heart Day, when we helped train 195,000 young people working in partnership with ambulance services, the Resuscitation Council (UK), the British Heart Foundation and the British Red Cross.

We refreshed and relaunched our Badger programme, which brings together 7 to 11-year-olds to learn first aid, volunteer and have fun. We worked hard to recruit new leaders to make sure our 290 Badger Setts continue to be well supported and provide a great first experience of first aid.

We're also excited about the contribution our committed 10 to 17-year-old Cadets make in their communities, and we're always looking for new ways to support them. In 2018 we plan to review our Cadet programme to make sure we're giving our 436 Cadet units the best possible training and experiences.

A big thank you to all our youth leaders and trainers who make these programmes possible.

Annual report and accounts 2017 | 33



# I stepped forward HOW 10-YEAR-OLD DOM SAVED HIS MUM'S LIFE

Thanks to St John Ambulance first aid training at school, Dom Hollinshead from Teesside knew what to do when his mum, Lisa, started choking.

Lisa Hollinshead was relaxing watching TV late one evening when a pork scratching she was eating got stuck and she started to choke. Luckily, her son Dom was there to help.

She says: 'We would both normally have been in bed at that time, but for some reason he'd left his bedroom and ran in to help. He gave me four massive abdominal thrusts and suddenly I could breathe again.

'We both started crying. I was laughing, crying and hugging him. He really did save my life. Dom's my hero.'

'We'd been taught first aid at school by St John Ambulance and I'm so glad I knew what to do,' explains Dom. 'I did abdominal thrusts and eventually it worked, and mum could breathe again.

'It just shows what an amazing job St John Ambulance does,' says Lisa. 'I think all schools should teach first aid. Simple first aid skills really can be the difference between a life lost and a life saved.'

# **Strengthening our** foundations to step forward into the future

To achieve our goals, we know we need to be an effective, well-organised and agile organisation. We worked hard in 2017 to improve how we work as an organisation – so we could make the biggest possible impact.

In 2016, we committed to developing research and evaluation to ensure that we maximise the impact of our available resources and identify the best ways to achieve our vision.

We commissioned pieces of work on Active Bystanding and Community Resilience, which have informed planning for 2018, and have committed to further evaluation of our impact in the next year.





Our work this year has built the foundations for exciting changes and improvements in 2018 and beyond.

#### SUSTAINABLE AMBULANCES

We couldn't do our work without our 850 vehicles, including more than 400 ambulances. However, they'll only stay reliable and effective with the right management and investment. In 2017 we began putting together a plan to operate them sustainably, which we'll complete in 2018.

We were also extremely fortunate and grateful to receive significant financial support from The Grand Lodge of Mark Master Masons to help us start a programme to modernise our vehicles over the next 10 to 15 years to make sure they're reliable when we need them most.

#### CONSISTENCY AND **BEST PRACTICE**

Following structural changes in the charity, we continued in 2017 on our journey towards making sure how we work is consistent across the country.

This is a key part of making the charity more efficient today and more effective in the future. Sharing and embedding best practice between regions and local operations is not always easy, but we're committed to improving how we do it across all our work.

The Care Quality Commission inspected our ambulance operations in the North East, East and East Midlands in 2017. Inspectors identified some areas for improvement, but also highlighted the caring manner of our employees.

The commission also inspected the St John Care Home in Whitstable, highlighting a number of areas requiring improvement - we're now working to respond. However, we were pleased to be rated 'good' in answer to the key question of whether the service is caring.

#### **SECURING OUR INFORMATION**

In 2018 the new General Data Protection Regulation will come into force and bring with it more responsibilities for organisations who collect and use data about people. Throughout 2017, we evaluated and improved our systems, processes and security measures to make sure we're compliant with the new law. We'll continue this work into 2018.

#### **CELEBRATING OUR HISTORY** AND HERITAGE

We are proud of the long history of St John and it is the Priory's aim to maintain the traditions and integrity of the Order in England, while managing the upkeep of our historic buildings, including the St John Museum in Clerkenwell. We were delighted to welcome nearly 39,000 visitors to our museum in 2017, helping to connect our current impact to our past.

The museum is home to the Order's collection of historical artefacts, as well as being a learning centre for school groups and others. In 2017 the museum grew its presence on social media, developing and expanding its YouTube channel with new material for virtual visitors.

# How we will step forward in 2018

We're so proud of everything St John has achieved over the past 140 years. But now we're ready to step forward into the future, with exciting plans for 2018 and beyond.

As we work towards setting our long-term strategy, we're going to put the following areas at the heart of our work in 2018:

#### SUPPORTING COMMUNITIES

We'll continue our key work of training and supporting our volunteers to help in moments of need in their communities, including through providing first aid cover for events, responding to 999 calls, supporting communities in crisis and our Homeless Service on the south coast. We're excited to explore new and different ways to work in communities too, and to roll out our First Aid Community Advocates pilot programme (see page 28).

#### ENGAGING YOUNG PEOPLE

A big part of our work in 2018 will be reviewing our Cadet programme, making sure young people get the best possible experience of volunteering with St John. We're also going to develop lots of first aid resources for young people, focusing on digital content.

TRAINING PEOPLE NATIONWIDE IN FIRST AID Training millions in first aid will continue to be at the heart of our work. We want to deliver face to face or virtual first aid training for everyone who needs it in 2018. In particular, we're planning to improve our online first aid education resources. We're also keen to develop and grow our mental health first aid offering in partnership with Mental Health First Aid England.



REVIEWING AND RELAUNCHING OUR VISION AND MISSION AS A CHARITY Our vision reflects our ambition and the change we want to make in society. Everything we do contributes towards achieving our vision, so it's important that we get this right. In 2018 we will review our vision, in keeping with the values and heritage of the Priory. Annual report and accounts 2017 | 37

## WE'RE EXCITED TO EXPLORE NEW AND DIFFERENT WAYS TO WORK IN COMMUNITIES

St John Ambulance



# **Statement** of public benefit

St John's principal activities result in considerable benefit to the public on many levels. From the direct beneficiaries who receive the care and support of our people in their moments of need to the personal and social development opportunities afforded to those volunteers themselves. In wider society our activities help support the development of greater community resilience, connected through the active management of our heritage.

The trustees have considered the relevant guidance and are satisfied that all the organisation's charitable activities fall within its objects and result in considerable benefit to the public. This is outlined in the section of this report dealing with achievements and performance. The trustees have regard to the Charity Commission's requirements and the positive impact we have on beneficiaries, volunteers and communities when reviewing the charity's aims and objectives, and in planning future activities.

# Financial review

In preparing this report the trustees have complied with the Charities Act 2011 and the Statement of Recommended Practice – Accounting and Reporting by Charities, which incorporates the requirements of the Financial Reporting Standard applicable in the UK and Republic of Ireland ('FRS 102') ('the Charities SORP (FRS 102)').

# **Review of the year**

As a charity we're fortunate to have such a strong commercial training and supplies enterprise to contribute to our funds. However, in 2017, financial pressures in the NHS continued to affect us, with our commercial patient transport work facing particularly challenging times.

We strived to increase our income, streamline our costs and invest our money well in 2017.

This included extending our current activities, reaching new people through campaigns and encouraging regular donors. Our volunteers, County Priory Groups and Presidents, embedded in their communities nationwide, played an important role in this, and will continue to do so.

To raise more money to fund our crucial services, we're also aware that we need to improve how we explain the impact of our work to the public.

#### **OVERALL SUMMARY**

In the calendar year 2017, the charity achieved a net surplus of £5.0m (2016: £3.9m) after including gains arising from the disposal of fixed assets and gains on investments.

Total income in 2017 was £102.0m (2016: £102.5m), similar to the previous year. Income was affected by continued reductions in requirements for support to the NHS within our ambulance and transport services activity. However, this was offset by increases in grant income and higher first aid products sales.

Total expenditure reduced by £3.1m to £99.7m (2016: £102.8m), of which £90.1m (2016: £93.6m) was expended on charitable activities. The reduction was primarily within our ambulance and transport services activity.

At 31 December 2017 the charity's total funds were £130.7m (2016: £125.7m), with unrestricted funds of £126.3m (2016: £122.7m). These funds are represented by fixed assets (which are important in delivering our charitable services), our headquarters building, current assets and our other investments. Our free reserves, which are shown in further detail on page 48, are £19.5m (2016: £15.8m).

The 2017 financial performance across each of our main areas of activity is described in the sections that follow.

Expenditure figures referred to include an element of overhead costs, allocated as described in note 7 to the accounts.

#### FIRST AID PROVISION AND YOUTH DEVELOPMENT

Expenditure in this area is considerably greater than income due to the large number of community events where first aid services are provided either free, or for a nominal charge which does not recover the full cost. Expenditure in 2017, including allocated indirect costs, was £13.1m, an efficient and cost-effective way. increase of £0.5m (4%) compared with 2016, while income remained steady at **COMMUNITY SUPPORT** £7.1m. The net cost of first aid provision **PROGRAMMES** and youth development therefore increased by £0.5m to £6.0m in 2017.

#### AMBULANCE AND TRANSPORT SERVICES

Income from the provision of ambulance services reduced by 28% in 2017 as continued funding restrictions within the NHS again affected the demand for our services. Income decreased by £5.7m to £14.6m in 2017, from £20.3m the previous year. The total cost attributable to this activity, after including the allocation of indirect costs, reduced by £5.8m (18%) to £26.8m (2016: £32.6m).

We were able to reduce our costs for servicing ambulance and transport services activity during the year by a level similar to the amount of lost income, using fewer employees and vehicles. Consequently, the net deficit arising from the provision of ambulance and transport services fell slightly, despite the reduction in income, by £0.1m to £12.2m in 2017 (2016: £12.3m).

Providing support to the NHS remains one of our key activities and we perform work for ambulance service and community services provider trusts across England. Given the uncertainty of demand in this area of activity, we will continue to review our operating model and strategy during 2018 to ensure we can continue to provide a quality service in the most

Our community support programmes include the provision of services to the homeless in Sussex, as well as to the elderly at the St John Care Home in Kent. Day care centres, training in first aid and informal advice are also provided to unpaid informal carers. Income from these activities rose by £0.1m during the year to £1.5m. However, due to an increase of £0.3m in related expenditure, the net cost of providing these services in 2017 increased to £2.4m (2016: £2.2m).

#### TRAINING

The net surplus from the provision of first aid training was £11.1m, an increase of £1.0m compared with the previous year. Such surpluses are used to fund other charitable activities. Income from this source increased by 2% to £43.8m (2016: £43.0m). Related expenditure was £32.7m, a decrease of £0.2m compared with the 2016 expenditure of £32.9m.

The cost of first aid training includes the cost of courses provided to the community for no charge.

#### FIRST AID PRODUCTS

First aid products are procured and distributed by St John Ambulance Supplies, which sells first aid products to third parties, with resulting surpluses used to support the activities of St John Ambulance. In 2017 its external income rose by £2.0m to £12.2m (2016: £10.2m), an increase that has been driven in part by higher sales of defibrillators for placement in workplaces and the community.

St John Ambulance Supplies is an internal department which also co-ordinates purchasing for the whole of the charity. Costs incurred, relating to both internal and external activities and including allocated indirect costs, totalled £11.5m (2016: £9.9m). The increase of £1.6m in expenditure is commensurate with the higher level of activity.

# Fundraising



In 2016 we committed to enhance our fundraising to reinforce our sustainable financial position. Our results in 2017 were varied and are discussed below. In 2018, we will redouble our efforts to improve our fundraising, providing the public with a clearer narrative of the importance of our impact in communities.

#### **INCOME FROM DONATIONS AND LEGACIES**

**FUNDRAISING COSTS** 

Although income is generated from the provision of some of its services, St John also receives income from donations and legacies made by our supporters. This income, which is greatly appreciated, is used to support our charitable mission.

The total value of income from donations and legacies increased by 7.5% to £15.8m, from £14.7m in 2016. Restricted income increased by £2.4m, an amount which includes a grant of £2.0m received from The Grand Lodge money is very important to St John. of Mark Master Masons to fund new ambulances, mobile treatment centres **HOW WE RAISE MONEY** and support vehicles nationwide. Unrestricted income from donations and legacies fell compared with the previous year, however. While total donation levels reduced by less than 2% to £11.4m, the reduction in total legacy income was more significant, falling by £0.7m (28%) to £1.8m in 2017.

In 2017 the Priory co-ordinated contributions totalling over £270,000 towards the St John of Jerusalem Eye Hospital Group, which provides expert eye care in the West Bank, Gaza and East Jerusalem.

The fundraising costs incurred by the charity, which enable the generation of our income from donations and legacies, were £6.8m (2016: £6.7m). As explained in note 7, this figure includes allocated indirect costs totalling £1.3m. Direct fundraising costs were £5.5m (2016: £5.2m).

#### **FUNDRAISING PRACTICES**

Making sure we follow best practice for fundraising and are completely transparent about how we raise

- We gain new supporters through door to door and private site fundraising (such as in shopping centres and petrol stations) and engage with them over time to develop relationships
- We also gain new supporters through door-drops, inserts and people donating online through our website

- We raise money from trusts, foundations, companies and major donors
- We raise money from people who fundraise for us through events, treks and challenges
- We raise money through local community fundraising teams who build networks with our employees and volunteers around the country
- We promote leaving gifts in wills to current and new supporters.

#### WORKING WITH **FUNDRAISING AGENCIES**

As a charity, face to face fundraising is very important to us, because regular donations mean we can plan effectively for the future.

During 2017 we worked with three face to face fundraising agencies to and weekly lottery plays – Wesser Limited, Personal Fundraising Services and Gemini. The agencies did door to door fundraising and raised funds in private site venues across England.

We work with external agencies in this way because they employ fully trained professionals, which is more cost-effective than delivering this work in-house, and means more money can go directly towards our work. This work is monitored to a high level and includes a structured programme of mystery shopping.

We also work with three payroll giving agencies, including Sharing the Caring, Hands On Payroll Giving and Payroll Giving in Action, to promote tax effective giving from people in the workplace.

#### OUR FUNDRAISING POLICIES

Fundraising Regulator and we ensure that across all our in-house activity and our external partners we abide by the Code of Fundraising Practice and code of conduct for face to face fundraising. We have no reported encourage new regular giving support breaches or failings of these standards.

> We recognise that to maintain the income we require, we need to maintain public trust. This means having processes in place to continually monitor the work we deliver across all our fundraising and listening to feedback from current, potential and lapsed supporters.

We aspire for our systems and procedures to meet best practice and work closely with our internal audit, assurance and other specialist colleagues to monitor our performance. We maintain a robust process for choosing external partner agencies and for checking the contracts we have in place. These display the expectations of both parties clearly.

We also continue to ensure that our policies and procedures around data and processing meet our legal requirements, our high expectations and those of our supporters, with agreements in place with agencies we work with. We conduct regular internal audits of all teams who work with and process supporter data.

Sometimes we receive complaints from the general public about our activity. In 2017, St John received a total St John Ambulance is a member of the of 52 complaints about our fundraising activities. We have a process for responding promptly to all complaints and, where appropriate, carrying out an investigation. Around half of the complaints resulted in training or retraining the individual fundraiser.

> We have a clear fundraising complaints procedure, which can be found at: https://www.sja.org.uk/sja/supportus/our-fundraising-promise/ complaints-procedure.aspx

This is aligned with the Fundraising Regulator's requirements and we monitor and respond to complaints in accordance with it. We also have robust complaints processes in place for all our external agency partners to ensure we are fully compliant and that the agencies meet the standards laid down by the Fundraising Regulator.

The trust and confidence of the general public is paramount to St John Ambulance and we ensure high standards by having a clear set of policies in place. These include policies for protecting vulnerable people, safeguarding and a fundraising promise, which can be found at: http://www.sja.org.uk/sja/supportus/our-fundraising-promise.aspx

We ensure all fundraisers and fundraising employees read and understand these documents. External fundraisers also take part in a training programme, with regular update sessions.

# **Cash flows**

To maximise the income generated by our cash holdings, while maintaining enough funds to meet our operational requirements, funds held on longer term deposits which mature on a regular rolling basis increased by £11.0m during the year to £15.0m. These funds are treated as current asset investments.

Total cash balances, including monies placed on deposit, increased in 2017 by £6.1m (2016: increase of £4.2m) to £23.6m (2016: £17.5m).

The cash outflow in respect of purchased fixed asset additions in 2017 was £2.2m (2016: £1.3m). The increase in additions of £0.9m is attributable to the purchase of vehicles funded by The Grand Lodge of Mark Master Masons. A further £1.5m outflow (2016: £1.2m) related to the capital element of finance lease payments, which relate to ambulances purchased on finance leases in previous years. No vehicles (2016: vehicles with a book cost of £2.0m) were purchased in this manner during 2017.

The rationalisation of our property portfolio continued during 2017 and £6.9m (2016: £5.0m) was received from the sale of tangible fixed assets, primarily properties surplus to our needs, during the year. The resulting gain on disposal of £4.2m will be invested to further improve the quality of our operational properties, both by refurbishment and, where appropriate, the purchase of new properties.

# Investments

The St John Ambulance Board annually reaffirms its policy regarding investments. Cash balances over and above what are required for operational purposes, including capital expenditure, are potentially available for investment in guoted securities, which can easily be liquidated if required. The purpose of investment is to generate a return so that the value, in real terms, of these reserves is at least maintained.

#### **OUOTED SECURITIES**

The movement in the UK Retail Prices Index is the basic comparator against which long-term investment performance is judged, the objective being for a total return of Retail Prices Index +3%

The relative amounts invested in UK and in overseas securities is subject to regular review. At the year end approximately 60% of securities were invested in the UK market, with 40% in a range of overseas markets.

UK investments are held in the BlackRock Charishare Common Investment Fund, a unit-based fund designed as a vehicle for investment by charities. Overseas securities are held in the form of units in a number of separate geographicallyfocused BlackRock funds.

Across 2017 the total return from dividends received, was 14.2% (2016: 20.1%), which exceeds the target benchmark figure. Across the same period the FTSE All-Share Total Return Index, which relates to UK securities only, rose by 13.1%.

our securities investments, including

#### **INVESTMENT PROPERTY**

St John has one investment property, which is located adjacent to St John's Gate, Clerkenwell, the historic home of the Order. This important property also houses the National Headquarters of St John Ambulance. For accounting purposes the property comprises two parts:

- That part of the building which is used by St John for operational purposes is classified as an operational property and is included in the balance sheet at historic cost less accumulated depreciation
- Those parts of the building which are let to third parties are classified as an investment property and are included in the balance sheet at fair value. This element of the property is included in the balance sheet at its 31 December 2017 valuation of £18.2m. This figure has increased by £0.9m compared with its 31 December 2016 valuation of £173m

# Funds and reserves policies

The trustees have adopted a policy for St John reserves, which is in line with the recommendations of the Charity Commission for England and Wales. The trustees review this policy annually. In carrying out their assessment, the trustees have regard to strategic plans and financial budgets, as well as major operational, financial and external risks. These plans are aimed at achieving financial stability over the medium and long term. St John's planning process, including financial projections, takes into consideration the underlying economic climate and its potential impact on sources of income and planned expenditure.

#### FREE RESERVES

The level of unrestricted funds, after excluding the value of fixed assets, investment property and any other amounts that have been designated for a particular purpose, are classed as 'free reserves'.

A level of 'free reserves' is required to ensure that the activities of St John can continue in the event of a major unforeseen reduction of income or increase in expenditure. These reserves provide a contingency which enable St John, if necessary, to make the required structural changes to bring income and expenditure into line. The reserves are supported by cash and quoted securities, which can readily be accessed when required.

Taking into account these factors, the trustees have determined that free reserves should be in the range of £12m to £20m, and this is reflected in St John's financial strategy. This represents between 1.5 and 2.4 months of expenditure on our core costs.

Securities investments (which can be sold at short notice if required) are entirely included within the value of free reserves, while the investment property, which is held as a longterm asset, has been excluded.

At 31 December 2017 unrestricted funds held by St John totalled £126.3m (2016: £122.7m). These are represented by:

- Designated funds of £88.6m (2016: £89.6m) consisting of:
- £74.9m (2016: £79.1m) relating to the net book value of heritage assets and unrestricted tangible fixed assets
- £13.7m (2016: £10.5m) designated for other particular purposes as follows:
- Funds required for the replacement and maintenance of St John Ambulance's fixed assets (including ambulances and other medical vehicles) at a level whereby the charity can provide services in a professional and exemplary manner
   accordingly the accounts have beer prepared on a going concern basis.

- Funds earmarked to develop business processes and systems, including information technology, to ensure up to date procedures, economies of scale and consistent delivery of St John Ambulance's objectives
- Funds intended for investment in fundraising activity, to develop diversified, additional future income streams to aid in the delivery of the charity's objectives.
- £18.2m (2016: £17.3m) reflecting the fair value of investment property
- Free reserves of £19.5m (2016: £15.8m on a consistent basis).

St John has therefore met its target for free reserves. Further detail is given in note 25.

The trustees consider there is a reasonable expectation that St John has adequate resources to operate for the foreseeable future. The trustees do not consider there to be any material uncertainties that will change this expectation and accordingly the accounts have been prepared on a going concern basis.



#### 50 | The Priory of England and the Islands

# Trustees' responsibilities statement

The trustees are responsible for preparing the Report of the trustees and the financial statements in accordance with applicable law and regulations. The Charities Act 2011 and the rules of the Priory require the trustees to prepare financial statements for each financial year. The trustees have to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (UK Accounting Standards and applicable law), including FRS 102 The Financial Reporting Standard applicable in the UK and Ireland.

The trustees must not approve the financial statements unless they are satisfied that they provide a true and fair view of the state of affairs of the charity and the group and of the incoming resources and application of resources, including the income and expenditure, of the group for that period. In preparing these financial statements, The trustees are also responsible for safeguarding the assets of the

- Select suitable accounting policies and then apply them consistently
- Observe the methods and principles in the Charities SORP (FRS 102)
- Make judgements and estimates that are reasonable and prudent
- State whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The trustees are responsible for keeping adequate accounting records that are sufficient to show and explain the transactions of the charity and of the group, and disclose with reasonable accuracy at any time the financial position of the charity and group and enable them to ensure that the financial statements comply with the Charities Act 2011, the Charity (Accounts and Reports) Regulations 2008 and the provisions of the trustees. The trustees are also responsible for safeguarding the assets of the charity and of the group, and thus for taking reasonable steps towards the detection and prevention of fraud and other irregularities.

#### **BASIS OF ACCOUNTING**

The financial statements of the Priory, prepared using the Charities SORP (FRS 102), are attached to this report.

Annually the trustees review St John's key accounting policies to ensure that they continue to be in accordance with the requirements of the Charities SORP (FRS 102) and with best accounting practice. The accounting policies applied by St John are detailed in note 1.

No significant changes have been made to these policies from those used in the year ended 31 December 2016.



# Structure, governance and management

### **Organisational structure**

The Priory is registered with the Charity Commission for England and Wales under charity number 1077265. The trustees and senior executives are listed on pages 88 to 90. Principal places of business and professional advisers are given on page 91.

The Priory is one of a number of autonomous priories that form The Most Venerable Order of The Hospital of St John of Jerusalem ('the Order'). The Priory is governed by its rules, which were initially approved by the Grand Prior of the Order on 23 October 1999 under the authority of the Order's Royal Charter and Statutes. Updated rules were approved by the Charity Commission and by the Grand Prior of the Order in 2014. The rules are also the Priory's constitution document and are filed with the Charity Commission for England and Wales.

The legal structure of the St John group as at 31 December 2017 is as follows:

#### THE PRIORY OF ENGLAND AND THE ISLANDS OF **THE ORDER OF ST JOHN**

A registered charity in England.

#### **ST JOHN AMBULANCE**

A wholly owned subsidiary of the Priory, a registered charity in England (charity number 1077265-1) and a company limited by guarantee (company number 3866129).

#### SUPPORT ST JOHN LIMITED

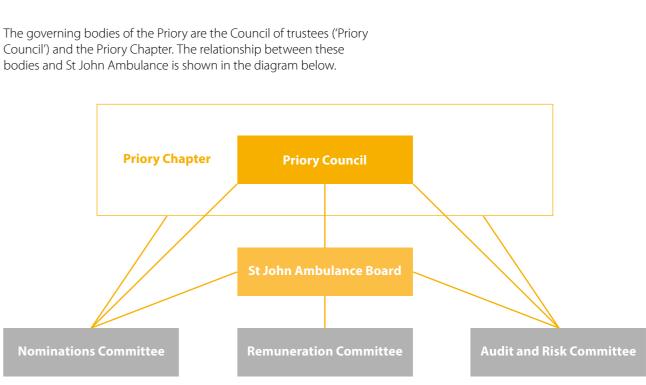
A wholly owned trading subsidiary of St John Ambulance and a company limited by guarantee (company number 1181644).

St John operates in England, principally through St John Ambulance, which is governed by its Memorandum and Articles of Association adopted on 20 October 1999.

The principal activities of Support St John Limited are sponsorship. marketing, and hosting functions and events. Support St John Limited is governed by its Memorandum and Articles of Association adopted on 19 October 2000.

There are a number of entities linked to the Order, as referred to in the accounting policies note, which are not controlled by the Priory and therefore are not included in the consolidated accounts of the Priory.

#### Governance



The membership of the Priory Council and of each committee is noted on pages 88 to 89.

#### PRIORY COUNCIL

On 10 November 1999 the trustees of the Priory were incorporated under the Charities Act as a body, known as The Incorporated Trustees of The Priory of England and the Islands of the Most Venerable Order of the Hospital of St John of Jerusalem. The purpose of incorporation was to allow the execution of documents to be delegated to any two trustees or to one trustee and the Priory Secretary. The incorporation is of the body of trustees and not the charity.

The trustees are the members of the Priory Council and are legally responsible for the governance and management of the Priory.

The Prior, the Dean, the Chancellor and the Chief Volunteer serve as trustees of the Priory and also, ex officio, as directors of St John Ambulance. The Prior, the Dean, the Chancellor and the Chief Volunteer are appointed to the Priory Council by the Grand Prior of the Order on the recommendation of the Priory Chapter.

Up to seven further trustees of the Priory, including at least one trustee independent of St John, are appointed by the Priory Chapter on the recommendation of the Nominations Committee, which takes into consideration the relevant skills and experience necessary to match the competencies required by the Priory Council.

Details of all trustees who served during 2017 and subsequently, are set out on page 88.

Each trustee is appointed for an initial three-year period which, depending upon the nature of their appointment, may be renewed, normally for one or two further three-year periods.

A formal trustee induction procedure is in place and a full induction pack is provided to all new trustees. This contains key information and documents about the role of trustees in the charity. In addition, each new trustee is invited to attend an induction day at the charity's National Headquarters. Trustees are encouraged to gain a greater understanding and appreciation of local operations. They can also access relevant external training courses relating either to their responsibilities as trustees or to the charity sector in general.

#### Governance, continued

#### **PRIORY CHAPTER**

#### **ST JOHN AMBULANCE**

The Priory Chapter consists of up to 48 members selected to be representative of the organisation, comprising 39 representatives from geographical areas and other interest groups and nine other ex officio members.

Vacancies which arise are filled from applications assessed by designated trustees and other senior volunteers, for specialist roles. Appointments are for a period of three years, which may be renewed for two further terms of three years.

Priory Chapter recommends the appointment of the Prior, the Dean, the Chancellor and the Chief Volunteer to the Grand Prior of the Order. In addition, Priory Chapter appoints the other trustees, excluding the Prior, the Dean, the Chancellor and the Chief Volunteer, to the Priory Council.

The Board of St John Ambulance. the Priory's wholly owned subsidiary, comprises up to 15 directors. The four ex officio members referred to below left are appointed by the Grand Prior of the Order on the recommendation of Priory Chapter. Other directors are appointed by the Priory Council on the recommendation of the Nominations Committee.

#### Management

The Priory Council is responsible for setting strategies and policies and for ensuring that these are implemented. The Priory Council consults the Priory Chapter as necessary in reaching its decisions. The Priory Chapter is responsible for the appointment of the auditors and for making recommendations for the appointment of senior Priory Officers.

The Priory Council has delegated to the Board of St John Ambulance the responsibility for setting that charity's strategy and policies and receives regular reports from the Board on progress against them.

The Priory Council is assisted in its work by a number of formally-constituted committees, which are described here:

#### NOMINATIONS COMMITTEE

The Nominations Committee is a joint committee of the Priory Council, Priory Chapter, and the St John Ambulance Board, with terms of reference approved by each of these bodies. It meets as and when required. It provides recommendations to the Priory Chapter for the appointment (and reappointment) of trustees, and to Priory Council for the appointment (and reappointment) of St John Ambulance directors. It also advises the Priory Council and the St John Ambulance Board directly in relation to also makes recommendations the appointment and reappointment of the chairs of committees.

The Nominations Committee comprises nine members and is chaired by the Prior. It includes the Dean and the Chancellor as ex officio members. Three members are selected from the Priory Chapter and the remaining three members are independent of both the Priory Chapter and the Priory Council, selected either internally or externally on the basis of the particular skill sets required on the committee.

#### AUDIT AND RISK COMMITTEE

The Audit and Risk Committee, which is a joint committee of the Priory Council and the St John Ambulance Board, reviews the effectiveness of internal controls (including financial controls) and risk management systems, the effectiveness of the internal and external audit functions, and the clarity and completeness of disclosures in the annual report and accounts of St John. The committee meets at least four times a year and at other times as required. The current chair is an independent director of St John Ambulance.

#### **REMUNERATION COMMITTEE**

The Remuneration Committee determines the remuneration and benefits of the Chief Executive and other members of the senior management team. The committee to the St John Ambulance Board regarding annual pay awards, as well as considering the framework

and broad policy for remuneration of all employees and the payment of expenses to employees and volunteers. The committee meets at least once a year and at other times as required. The current chair is an independent director of St John Ambulance.

St John uses an independentlydeveloped system of job evaluation that is transparent and objective, and undertakes periodic reviews of the external market, using independent organisations, to ensure that executive remuneration remains in line with the levels of other charities of similar size and complexity. Salary levels are set in the context of St John's charitable status, and take account of affordability in the light of the charity's financial position.

#### **DELEGATION OF AUTHORITY**

Day-to-day operations of both the Priory and St John Ambulance are delegated by the Priory Council and the St John Ambulance Board of directors to the Chief Executive. The Chief Executive is assisted in the implementation of strategy and policies by the senior management team, to whom certain functions are further delegated. The members of the senior management team are listed on page 90.

#### AUDITOR

Grant Thornton UK LLP has indicated its willingness to be reappointed as statutory auditor.

# Our principal risks and uncertainties

Our risks as a charity in large part derive from the operational activity of our subsidiary St John Ambulance. As an active healthcare charity working in the community, the main risks relate to unintentionally causing harm to people and effectively meeting key regulators' requirements. We take these risks seriously, and continue to develop our approach to ensure the quality and safety of our care.

#### **HOW WE MANAGE OUR RISKS**

The trustees identify the major strategic risks to which St John is exposed and establish controls and actions to mitigate them. Risk assessments and a risk register are in place and are subject to continual review and monitoring by the senior management team and by the Audit and Risk Committee.

The trustees take all appropriate steps to moderate and manage the inevitable operational risks to which volunteers, employees, the assets and the reputation of St John are exposed.

The internal audit department, with the oversight of the Audit and Risk Committee, provides assurance on the effectiveness of the risk management process and associated mitigation strategies and controls, focusing on the areas of greatest risk. RISK – SIGNIFICANT HARM TO AN INDIVIDUAL ON ST JOHN AMBULANCE PREMISES OR IN ST JOHN AMBULANCE CARE

## No movement in perceived risk in 2017

#### Key controls and actions:

Policies and procedures for safeguarding children and vulnerable adults, for standards of clinical practice, and for maintaining a safe and healthy working environment for employees, volunteers and service users. Increasingly standardised training for public-facing employees and volunteers.

Following structural changes to the charity we continue to drive increased consistency of practice across our operational activity. We make efforts to learn from incidents that occur and have identified the need to support a learning culture at the heart of what we do. RISK – BREACH OF PRINCIPAL LEGAL OR REGULATORY REQUIREMENTS, SUCH AS THOSE RELATING TO HEALTH AND SAFETY STANDARDS OR CARE QUALITY COMMISSION (CQC) REQUIREMENTS

Reduction in perceived risk in 2017

#### Key controls and actions:

Key areas are subject to monitoring and reporting to the trustees, who also keep up to date with forthcoming changes in the external regulatory environment.

In 2017, we responded to findings from various CQC inspections and reports and will continue to do so in 2018.

# We also face a series of risks to our effective running of the charity:

RISK – REPUTATIONAL DAMAGE DUE TO INTERNAL OR EXTERNAL FACTORS

Reduction in perceived risk in 2017

#### Key controls and actions:

Policies and procedures in relation to operational activities, with national and regional teams in place to handle incidents that may arise. Key areas that may generate risk are subject to monitoring and reporting at director level, as well as inclusion in the charity's risk register. RISK – INSUFFICIENT FUNDS IN PLACE TO ENABLE ST JOHN AMBULANCE TO CONTINUE OUR CURRENT LEVEL OF DAY-TO-DAY OPERATIONS IN THE LONGER TERM

Reduction in perceived risk in 2017

#### Key controls and actions:

Diverse customer base for main training and supplies revenue streams. Established systems for financial planning, budgeting and monitoring of financial performance, with budgeting further aligned to business planning and prioritisation during 2017. Effective financial management including strategic and short-term treasury planning and management of liquid resources; and clearly-defined delegated authorities for committing to, or approving, expenditure.

St John's main exposure to institutional credit risk arises in respect of our investments and cash holdings. This risk that monies held or invested with financial institutions may not be repaid is controlled principally through restrictions regarding which institutions these may be placed with.

Credit risk in relation to customer debts (the risk that a customer will not pay monies owed) is assessed as low because of the nature of St John's customer base and the very small number of large customer accounts. Risks relating to cash flow and liquidity are managed through short and long-term planning and forecasting. RISK – POOR OR FAILING BUSINESS SYSTEMS, INCLUDING I.T., AFFECTING THE ABILITY OF ST JOHN AMBULANCE TO OPERATE EFFECTIVELY

No movement in perceived risk in 2017, although the external I.T. security environment is increasingly challenging

#### Key controls and actions:

Business systems are monitored to identify at an early stage where improvement may be required. Service level agreements are in place with third party suppliers for systems infrastructure.

# In gratitude

The trustees would like to convey their sincere thanks to all of the donors, volunteers and employees who have so generously given their support to St John, including those listed below.

## With their continuing efforts, we look forward to enhancing the delivery of our charitable services within the community.

The Grand Lodge of Mark Master Masons The J R Rudd Foundation Rotary Club Romsey Test Fund The Garrison Church Plate Fund Carillion PLC Buckinghamshire Federation of Young Farmers Club The Chairman's Charitable Trust Colthurst Family Trust People's Postcode Trust Roger Raymond Charitable Trust Lloyds Bank Foundation Edgar E Lawley Foundation The Wilmcote ChariTrust The Ernest Hecht Charitable Foundation The Brian Shaw Memorial Trust The Godfrey Winn Will Trust Miss Evelyn Daphne Hargreaves Charitable Trust K M Williams Deceased Will Trust Totara Charitable Trust The Cadogan Charity The J P Jacobs Charitable Trust Curtis Family Charitable Trust The Privy Purse Charitable Trust The John Cowan Foundation

Alan and Sheila Diamond Charitable Trust Audrey Earle Charitable Trust The Goldcrest Charitable Trust The SMB Charitable Trust The Helen Isabella McMorran Charitable Trust The Joan Wyatt Charitable Trust Nesta The Department for Digital, Culture, Media & Sport (DCMS) Queen Elizabeth Grammar School Ashbourne Academy The Helianthus Charitable Trust NHS Hastings & Rother CCG The Gerald Bentall Charitable Trust W L Pratt Charitable Trust The Bridgewater Charitable Trust The Douglas Compton James Charitable Trust Major R L P Coleman Charitable Trust The Ancaster Trust The Lexus Foundation Dudley and Geoffrey Cox Charitable Trust

Thousandth Man – Richard Burns Charitable Trust The Orr Mackintosh Foundation The Edgar Lee Foundation Sir Edward Lewis Foundation The Ian Fleming Charitable Trust

We are particularly grateful for the contribution of The Reverend Canon Paul Denby who retired in January 2017 after many years of service as our Chancellor and to Sue Killen for her 10 years as our Chief Executive.

#### This report was approved by the trustees on 8 May 2018 and signed on their behalf on 21 May 2018 by:

Surgeon Rear Admiral Lionel Jarvis CBE DL MB BS FRCR Prior



23

Department for

Digital, Culture Media & Sport





# Independent auditor's report

To the trustees of The Priory of England and the Islands.

## Opinion

We have audited the financial statements of The Priory of England and the Islands of the Most Venerable Order of the Hospital of St John of Jerusalem (the 'parent charity') and its subsidiaries (the 'group') for the year ended 31 December 2017. which comprise the consolidated Statement of Financial Activities, the consolidated balance sheet, the consolidated cash flow statement and notes to the financial statements, including a summary of significant accounting policies.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102; The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

#### In our opinion the financial statements:

- Give a true and fair view of the state of the group's affairs as at 31 December 2017 and of the group's incoming resources and application of resources, including its income and expenditure for the year then ended;
- Have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- Have been prepared in accordance with the requirements of the Charities Act 2011.

#### **BASIS FOR OPINION**

We have been appointed as auditor under sections 151 of the Charities Act 2011 and report in accordance with regulations made under this Act. We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the group and parent charity in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the Financial Reporting Council's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### WHO WE ARE REPORTING TO

This report is made solely to the charity's trustees, as a body, in accordance with section 154 of the Charities Act 2011. Our audit work has been undertaken so that we might state to the charity's trustees those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charity and its trustees as a body, for our audit work, for this report, doing so, consider whether the other or for the opinions we have formed.

#### CONCLUSIONS RELATING **TO GOING CONCERN**

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- The trustees' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- The trustees have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the group or the parent charity's ability to continue to adopt the going concern basis of accounting for a period of at least 12 months from the date when the financial statements are authorised for issue.

#### **OTHER INFORMATION**

The trustees are responsible for the other information. The other information comprises the information included in the Report of the trustees, set out on pages 6 to 58 other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. In connection with our audit of the financial statements, our responsibility is to read the other information and, in information is materially inconsistent with the financial statements or our

knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### MATTERS ON WHICH WE ARE REQUIRED TO **REPORT BY EXCEPTION**

We have nothing to report in respect of the following matters where the Charities Act 2011 requires us to report to you if, in our opinion:

- · The information given in the Report of the trustees is inconsistent in any material respect with the financial statements; or
- The parent charity has not kept sufficient and proper accounting records; or
- The parent charity's financial statements are not in agreement with the accounting records and returns; or
- We have not received all the information and explanations we require for our audit.

#### **RESPONSIBILITIES OF TRUSTEES** FOR THE FINANCIAL STATEMENTS or error and are considered material

As explained more fully in the trustees' responsibilities statement set out on page 50, the trustees are responsible for the preparation of the financial statements which give a true and fair view and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the group's and the parent charity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the group or parent charity or to cease operations, or have no realistic alternative but to do so.

#### AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE **FINANCIAL STATEMENTS**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists.

Misstatements can arise from fraud if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/ auditorsresponsibilities

This description forms part of our auditor's report.

#### **Grant Thornton UK LLP** Statutory Auditor, **Chartered Accountants,** London 21 May 2018

Grant Thornton UK LLP is eligible to act as an auditor in terms of section 1212 of the Companies Act 2006.

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# Financial **Statements**

For the year ended 31 December 2017

# **Consolidated Statement of Financial Activities**

For the year ended 31 December 2017

4	Note	Unrestricted funds £m	Restricted and endowment funds £m	2017 Total £m	2016 £m
Income and endowments from:					
Income from donations and legacies	2	12.8	3.0	15.8	14.7
Income from charitable activities:					
Delivering first aid:					
First aid provision and youth development		7.1	-	7.1	7.1
Ambulance and transport services		14.6	-	14.6	20.3
Community support programmes		1.4	0.1	1.5	1.4
Equipping the public:					
Training		43.8	-	43.8	43.0
First aid products		12.2	-	12.2	10.2
Other charitable activities		0.1	-	0.1	-
Total income from charitable activities	3	79.2	0.1	79.3	82.0
Income from other trading activities	4	1.2		1.2	1.3
Investment income	5	1.2		1.2	1.1
Other income					
Net gain on disposal of assets		4.2	-	4.2	3.1
Other income		0.3	-	0.3	0.3
Total other income		4.5	-	4.5	3.4
TOTAL INCOME		98.9	3.1	102.0	102.5
Expenditure on: Total expenditure on raising funds	7	9.6	-	9.6	9.2
Expenditure on charitable activities:	·				
Delivering first aid:					
First aid provision and youth development		12.5	0.6	13.1	12.6
Ambulance and transport services		26.8	-	26.8	32.6
Community support programmes		3.8	0.1	3.9	3.6
Equipping the public:					
Training		32.7	-	32.7	32.9
First aid products		11.5	-	11.5	9.9
Other charitable activities		2.0	0.1	2.1	2.0
Total resources expended on charitable activities	7	89.3	0.8	90.1	93.6
TOTAL EXPENDITURE		98.9	0.8	99.7	102.8
Gains on investments	9	2.5	0.2	2.7	4.2
NET INCOME / (EXPENDITURE)		2.5	2.5	5.0	3.9
Transfers between funds		1.1	(1.1)	-	-
		3.6	1.4	5.0	3.9
NET MOVEMENT IN FUNDS		5.0			
NET MOVEMENT IN FUNDS Fund balances at 1 January		122.7	3.0	125.7	121.8

All income and expenditure in 2017 arises from continuing activities. All gains and losses in the year are included above and accordingly a statement of total realised gains and losses has not been prepared.

The notes on pages 67 to 87 form part of these accounts.

# **Consolidated balance sheet**

As at 31 December 2017

	Neta	6 mm	6	6 mm	
	Note	£m	£m	£m	
FIXED ASSETS					
Heritage assets	12	2.1		2.1	
Tangible fixed assets	13	72.8		77.0	
			74.9		
INVESTMENTS					
Securities	14	17.0		15.8	
Investment property	15	18.2		17.3	
			35.2		:
			110.1		11
CURRENT ASSETS					
Stocks	16	2.4		2.8	
Debtors	17	18.6		18.3	
Current asset investments	18	15.0		4.0	
Cash and short-term deposits	18	8.6		13.5	
·		44.6		38.6	
LIABILITIES					
Creditors falling due within one year	19	(17.3)		(16.5)	
NET CURRENT ASSETS			27.3		2
TOTAL ASSETS LESS CURRENT LIABILITIES			137.4		13
Creditors falling due after more than one year	20		(6.7)		
NET ASSETS			130.7		12
FUNDS					
Unrestricted funds					
Revaluation reserve	25	18.3		16.0	
Other unrestricted funds		108.0		106.7	
Total unrestricted funds			126.3		12
Restricted funds			3.4		
Endowment funds			1.0		
TOTAL FUNDS	25		130.7		12
Approved by the trustees of The Prior	v of Englan				ites on pages 7 form part of

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# **Consolidated cash flow statement**

#### For the year ended 31 December 2017

	Note	2017 £m	2016 £m
Net cash provided by operating activities	26	1.1	0.8
Cash flows from investing activities			
Dividends, interest and rents from activities		1.2	1.1
Proceeds from sale of investments		1.8	0.5
Purchases of current asset investments		(11.0)	(4.0)
Purchases of investments in securities		(1.2)	(0.7)
Proceeds from sale of tangible fixed assets		6.9	5.0
Purchases of tangible fixed assets		(2.2)	(1.3)
Net cash provided by investing activities		(4.5)	0.6
Cash flows from financing activities			
Capital element of finance lease payments		(1.5)	(1.2)
Net cash provided by financing activities		(1.5)	(1.2)
Increase in cash and cash equivalents during the year		(4.9)	0.2
Cash and cash equivalents at 1 January		13.5	13.3
Cash and cash equivalents at 31 December	27	8.6	13.5

The notes on pages 67 to 87 form part of these accounts.

# Notes to the consolidated accounts

#### For the year ended 31 December 2017

#### 1. Accounting policies

The principal accounting policies are set out below. These policies have been applied consistently. In these policies and the accounts the following abbreviations are used: 'the Order' - The Most Venerable Order of the Hospital of St John of Jerusalem (charity no. 235979). 'the Priory' - The Priory of England and the Islands of the Most Venerable Order of the Hospital of St John of Jerusalem (charity no. 1077265). 'St John' - The Priory, St John Ambulance (charity no. 1077265-1) and its subsidiary company. 'the Eye Hospital' - The St John of Jerusalem Eye Hospital Group which is another foundation of the Most Venerable Order of St John and is registered and operates as a separate charity (charity no. 1139527).

'SOFA' - Statement of Financial Activities.

#### a. Basis of preparation of accounts

The annual report and accounts are prepared in accordance with the rules of the Priory, in compliance with the Charities Act 2011, the Statement of Recommended Practice – Accounting and Reporting by Charities applicable to charities preparing their accounts in accordance with FRS 102 ('the Charities SORP (FRS 102)') and with FRS 102, the Financial Reporting Standard applicable in the UK and Republic of Ireland. The accounts have been prepared on a going concern basis as discussed in the report of the trustees on page 48.

The accounts have been prepared to give a 'true and fair view' and have departed from the Charities (Accounts and Reports) Regulations 2008 only to the extent required to provide a 'true and fair view'. This departure has involved following the Charities SORP (FRS 102) issued on 16 July 2014 rather than the 'Accounting and Reporting by Charities: Statement of Recommended Practice' ('the Charities SORP 2005'), effective from 1 April 2005, which has since been withdrawn.

The accounts are consolidated on a line by line basis and cover the consolidated financial position and transactions of companies controlled by the Priory, which are detailed in note 29.

The Priory meets the definition of a public benefit entity under FRS 102.

These accounts do not include the following entities which, although linked to the Order, are not controlled by the Priory: · The Commanderies of Jersey, Guernsey, the Isle of Man and the Commandery of Ards, which operates in

- Northern Ireland
- The Order, and the Eye Hospital

#### b. The accounts of the Priorv

Assets directly owned by the Priory comprise heritage assets acquired before 31 December 1999 and the membership rights in St John Ambulance, a charitable company limited by guarantee. None of these assets has a value that can be realised.

St John Ambulance, in furtherance of its own objects, incurs on its own account (and records properly in its own books) all expenditure necessarily and properly required for the maintenance and improvement of the Priory's assets and expenditure necessary in relation to the Priory's business.

The Council of the Priory has resolved that any income receivable by the Priory will be passed to St John Ambulance.

Consequently the Priory has not presented a separate Statement of Financial Activities and balance sheet because there are no assets, liabilities, income or expenditure to be recorded in the books and records of the Priory.

· Other priories, commanderies, the Orders of St John Care Trust and St John associations linked with the Order The St John and Red Cross Defence Medical Welfare Service (company no. 4185635, charity number 1087210).

#### For the year ended 31 December 2017, continued

#### 1. Accounting policies, continued

#### c. Critical accounting estimates, judgements and assumptions

In the process of applying its accounting policies, the Priory is required to make certain estimates, judgements and assumptions that it believes are reasonable based on the information available. These estimates, judgements and assumptions affect the amounts of assets and liabilities at the date of the accounts and the amounts of income and expenditure recognised during the reporting period.

On an ongoing basis, estimates are evaluated using historical experience, consultation with experts and other methods considered reasonable in the particular circumstances. Actual results may differ significantly from the estimates, the effect of which is recognised in the period in which the facts that give rise to the revision become known.

The following paragraphs detail the estimates, judgements and assumptions the Priory believes to have the most significant impact on the annual results under the Charities SORP (FRS 102).

#### Revenue recognition

St John recognises revenue on a receivable basis where the amount is reliably measurable and there is adequate probability of receipt. Income recognition policies are detailed in the accounting policy for income.

When it is considered that the key criteria of entitlement, probability and measurement for revenue recognition are not fulfilled for a transaction, revenue recognition is delayed until these have been judged to have been met. Payments received in advance of revenue recognition are recorded as deferred income.

#### Tangible fixed assets

The charge in respect of periodic depreciation is derived after determining an estimate of an asset's expected useful life. Increasing an asset's expected life would result in a reduced depreciation charge. The useful lives of the Priory's assets are determined at the time the asset is acquired and reviewed annually for appropriateness. The lives are based on historical experience with similar assets as well as anticipation of future events which may impact their life such as changes in technology.

The de minimis limit for the recognition of minor additions to heritage assets and fixed assets is £10,000.

#### Classification of leased assets

Leases held are analysed in order to determine where the risk and reward of the ownership of the asset lies and subsequently classified as either operating or finance leases. The accounting policy for leases has been applied to these arrangements and additional assets are recognised within tangible fixed assets.

#### Valuation of investment property

The valuation of the investment property at 27 St John's Lane that is recognised on the balance sheet is subject to an estimation of the proportion of the building which is let to third parties, as opposed to that proportion which is utilised for operational purposes. The valuation is performed by an external independent valuer.

A decision as to whether or not the property is revalued by an independent valuer at the end of a particular financial year is made subsequent to an internal assessment of whether there has been a material movement in the valuation of the property during the reporting period. An external valuation is undertaken when it is considered that the property valuation is likely to have changed materially during the year. As a minimum, an external valuation takes place every five years.

#### Accruals, provisions and contingencies

Expenditure incurred in the reporting period where there is uncertainty as to the final amount to be paid is accounted for on the basis of an estimated value where this treatment is viewed as appropriate. An accrual is recognised when it is probable that an obligation exists for which a reliable estimate can be made. The amount may change in the future due to new developments or as additional information becomes available.

Matters that either are possible obligations or do not meet the recognition criteria for a provision are disclosed as contingent liabilities, unless the possibility of transferring economic benefits is remote, in which case no reference is made.

#### Additional contributions to multi-employer pension plans

St John Ambulance currently pays additional employer contributions of over £0.3m per year to cover the deficit in the TPT Retirement Solutions Growth Plan scheme. FRS 102 includes a requirement to recognise the present value of any liability to make payments to fund any deficit relating to past service where an agreement to make the payments is in place.

The present value of the payments recognised, and the discount factor used, are derived from information specific to the St John Ambulance membership of the TPT Retirement Solutions Growth Plan that is supplied by TPT Retirement Solutions (formerly called The Pensions Trust).

## Notes to the consolidated accounts For the year ended 31 December 2017, continued

#### 1. Accounting policies, continued

c. Critical accounting estimates, judgements and assumptions, continued Recognition of doubtful debts

A standard debt provision policy exists in order to recognise the cost of debts that are not considered to be collectable. A standard percentage of the debt value is provided against overdue debts, based on a historic analysis of the value of the average debt write-offs over the past five years. An additional provision may be also be made where information received indicates that a debt is unlikely to be paid by a customer. d. Historical cost convention

#### e. Income

when there is adequate probability of receipt. The specific bases used are as follows:

- · Donations, gifts, legacies and general grants receivable, which do not relate to specific charitable activities, are categorised as voluntary income
- The accounts reflect no amounts in respect of time provided by volunteer members of St John
- Where pro bono services are received, the value of those services, as estimated by the trustees, is included as both an incoming and outgoing resource in the SOFA
- · Legacies are recognised as income when there is entitlement, probability of receipt and measurability of the legacy
- · Fundraising income is shown gross except for small fundraising events where the cash is received net of expenditure · Rental income is accounted for on a receivable basis over the rental period
- · Income from charitable activity, including income from long-term contracts, trading and merchandising income, is accounted for when earned. Income received in advance is deferred until entitlement to the income has arisen
- · Gains from the disposal of tangible fixed assets are included in the SOFA as part of other incoming resources
- Grants are recognised in the year when the entitlement to the grant is confirmed. Grants for the purchase of equipment and towards the initial setting up of projects are credited in full to the relevant activities in furtherance of the charity's objects. Grants that provide core funding, or are of a general nature provided by government and charitable foundations, are recorded as voluntary income. Grants specifically for goods and services to be provided as part of charitable activities are recorded against the activity to which they relate.

#### f. Expenditure

Expenditure is recognised on an accruals basis when a legal or constructive obligation exists and is reported gross of related income on the following bases:

- Expenditure on raising funds principally comprises the costs associated with attracting voluntary income and other publicity and public relations costs, including promoting more general public awareness
- Charitable expenditure comprises direct expenditure including direct employee costs attributable to the charity's activities. Where costs cannot be directly attributed, they have been allocated to activities on a basis consistent with the use of resources. The basis of allocation of indirect costs to activities is set out in note 7
- Governance costs comprise those incurred as a result of constitutional and statutory requirements
- Support costs represent centrally incurred costs, principally relating to management resource, IT, Finance, Human Resources, buildings management and governance costs, which cannot be attributed to specific activities but provide the organisational infrastructure that enables those activities to take place. The basis of allocation to activities is set out in note 7.

The accounts have been prepared using the historical cost convention, as modified by the revaluation of Investments.

- Income is generally recognised on a receivable basis and is reported gross of related expenditure, where the amount is virtually certain and

  - · Gifts in kind are brought into the accounts at their estimated fair value

#### For the year ended 31 December 2017, continued

#### 1. Accounting policies, continued

#### g. Heritage assets

The Priory maintains two historic buildings in Clerkenwell, London. These are the Grand Priory Church, which sits upon a 12th century Norman crypt, and the 16th century St John's Gate. Within St John's Gate is situated the Museum of the Order of St John, which contains a collection of historic artefacts. Together these form the historic assets that were gifted by the Order to the Priory in 1999 and were subject to a specific term that the Priory may not dispose of these assets. If the Priory no longer considers it appropriate to retain them, they must be returned to the Order. The trustees of the Priory consider that it is impracticable to attribute any value in the balance sheet to those assets which were gifted by the Order

Subsequent additions to heritage assets, all of which are funded by St John Ambulance and accounted for in its books, are stated at cost, except in the case of minor additions costing less than £10,000 each, which are expensed in the year in which the cost is incurred.

Expenditure on the historic buildings which results in significant enhancement of the internal configuration and allows for better visual display is capitalised, with depreciation charged over an estimated life of 50 years.

Historic artefacts which are considered to have indefinite lives are not subject to depreciation. The carrying amounts at which heritage assets are held in the balance sheet are reviewed where evidence of possible impairment exists and reduced where an impairment is deemed to have occurred.

The cost of maintenance and repair of heritage assets is expensed in the year incurred.

#### h. Tangible fixed assets, depreciation and impairment

Freehold land is stated at cost

Other tangible fixed assets are stated at cost less accumulated depreciation.

Minor additions to fixed assets, defined as those costing less than £10,000 each, are expensed in the year in which the cost is incurred.

Donated fixed assets are brought into the accounts at their estimated fair value at the time of acquisition.

Gains on the disposal of fixed assets, representing the excess of net proceeds over net book value, are recognised in the SOFA within other income

Depreciation is provided to write off the cost of assets by equal annual instalments over their estimated useful lives as follows:

Freehold land	Not depreciated
Freehold and long leasehold buildings	50 years
Short leasehold buildings	Life of lease
Leasehold improvements	Shorter of remaining life and 10 years
Ambulances	Shorter of useful life and 7 years
Leased vehicles and equipment	Shorter of useful life and lease term
Other vehicles and equipment	3 to 7 years
When the measure black and the for four data to the former of the former	

Where the recoverable amount of a fixed asset is found to be below its net book value, the asset is written down to the recoverable amount and the loss on impairment is recognised in the SOFA.

#### i. Investments

Listed securities are stated at fair value at the balance sheet date.

Investment property is stated at estimated fair value as at the latest valuation date, subject to obtaining advice as to the possibility of any material movements between such valuations. If there is a material movement, the property is revalued at that time. As a minimum, it is revalued by an independent valuer every five years.

Realised gains and losses on securities, calculated as the difference between the sales proceeds and their fair value at the start of the year, or subsequent cost, are credited or charged to the SOFA in the year of sale.

Unrealised revaluation gains and losses are credited or charged to the SOFA in the year of revaluation.

#### j. Stocks

Stocks are stated at the lower of cost and net realisable value. Cost is calculated using the average cost method.

## Notes to the consolidated accounts For the year ended 31 December 2017, continued

#### 1. Accounting policies, continued

#### k. Pension costs

St John Ambulance makes contributions to a number of defined contribution pension schemes for its employees. Contributions payable to these schemes are expensed in the year in which they are incurred.

Liabilities to make payments to fund any deficit relating to past service where an agreement to make the payments is in place are recognised in accordance with FRS 102. The amount to be recognised is the present value of the payments agreed.

#### I. Foreign currencies

Income and expenditure are translated at the rate ruling when the transaction occurs. Balance sheet items are translated at the rate ruling at the balance sheet date. Gains on exchange are recorded within other income and losses on exchange are recorded within the activity to which they relate.

#### m. Leases

Assets held under finance leases and other similar contracts, which provide for rights approximating to ownership, are treated as if purchased outright and the capital elements of these obligations are recorded as liabilities. The charge to the SOFA is represented by depreciation, which is charged in line with the charity's accounting policy, and interest. The interest is spread over the lease period in order to provide for a constant periodic charge on the balance of capital repayments outstanding.

The aggregate rentals payable for operating leases are expensed on a straight line basis in annual instalments over the term of the lease including any initial rent-free period.

#### n. Taxation

St John is able to partially recover Value Added Tax on purchases. Irrecoverable Value Added Tax is included in expenditure.

No Corporation Tax is due on profits arising from charitable activities. Tax credits, tax deducted from income and receipts under deed of covenant or gift aid are recorded on a receivable basis. They are included as part of the income to which they relate.

#### o. Funds

Endowment funds are capital funds where the capital must be preserved although the income may be spent. The income may be added to restricted or unrestricted funds depending on the terms of the original endowment. Restricted funds are funds that have restrictions imposed by donors and can only be applied for the particular purposes specified by the donors.

Designated funds are unrestricted funds set aside for specific purposes by the trustees. They include an amount equivalent to the net book value of unrestricted fixed assets used to enable St John to continue to carry out its charitable mission.

Any net cumulative unrealised gains on the revaluation of investments, having been credited to the SOFA, are held within a revaluation reserve.

Other charitable funds are unrestricted funds that are available to St John to carry out any of its charitable objectives.

Transfers are primarily made between funds either when the acquisition of a fixed asset has discharged a restriction or to reflect movements in the amount of funds designated by the trustees for specific purposes.

#### p. Financial instruments

The charity only has financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value, representing amortised cost, as follows: **Financial instrument** Measurement on initial recognition

Cash	Cash held
Debtors	Settlement
Creditors	Settlement
Investments – non-puttable unit trusts (i.e. without an option to sell the shares at a later date at an agreed price)	Transactior

Forward commitments to purchase foreign currency are recognised at fair value at the date of purchase and are revalued as at the balance sheet date, with any movement recognised in the SOFA.

#### q. Short term deposits

Monies placed on deposit with a maturity date of more than three months are treated as current asset investments. Where the maturity date is three months or less, the deposit is recognised within cash or cash equivalents. In each case, the deposit is convertible to cash at, or close to, its carrving amount

nt amount after any trade discounts

nt amount after any trade discounts (assuming normal credit terms apply) on price (cost)

#### For the year ended 31 December 2017, continued

2. Income from donations and legacies	2017 £m	2016 £m
Donations and gifts	11.4	11.6
Legacies	1.8	2.5
Grants (see note 6)	2.1	0.1
Youth subscriptions	0.5	0.5
	15.8	14.7

3. Income from charitable activities	Grants (see note 6) £m	Other income £m	2017 Total £m	2016 £m
Delivering first aid:				
First aid provision and youth development	-	7.1	7.1	7.1
Ambulance and transport services	-	14.6	14.6	20.3
Community support programmes	0.1	1.4	1.5	1.4
Equipping the public:				
Training	-	43.8	43.8	43.0
First aid products	-	12.2	12.2	10.2
Other charitable activities		0.1	0.1	-
	0.1	79.2	79.3	82.0
4. Income from other trading activities			2017 £m	2016 £m
Rents from operational buildings			0.7	0.8
Merchandising			0.1	0.1
Fundraising events			0.4	0.4
		_	1.2	1.3
5. Investment income			2017 £m	2016 £m
Dividends and interest			0.5	0.5
Income from investment property		_	0.7	0.6
			1.2	1.1

# Notes to the consolidated accounts

#### For the year ended 31 December 2017, continued

6. Grants receivable

Grant from The Grand Lodge of Mark Master Masons Other grants

The following grants, which are included above, are required by the donor to be individually disclosed.



#### Gra

8g 👝				1 Jan	Incoming	Outgoing	31 Dec
NATIONAL DTTERY FUNDED				2017	resources	resources	2017
ants from the Big Lottery Fund				£'000	£'000	£'000	£′000
stings Homeless Service, Sussex				7	49	(52)	4
	Direct	Other					
	employee	direct			Support costs	2017	2016
Total expenditure	costs	costs	Depreciation	Other costs	(see note 8)	Total	
	£m	£m	£m	£m	£m	£m	£m
penditure on raising funds							
mpaigning and leadership:							
ndraising costs	1.1	0.9	0.1	4.2	0.5	6.8	6.7
blicity and public relations costs	1.1	0.2	-	1.1	0.2	2.6	2.1
estment costs	-	-	-	-	-	-	0.1
ding subsidiary costs	0.1	-	-	0.1	-	0.2	0.3
	2.3	1.1	0.1	5.4	0.7	9.6	9.2
penditure on charitable activities							
livering first aid:							
st aid provision and youth development	2.1	5.2	0.5	3.9	1.4	13.1	12.6
bulance and transport services	9.5	3.3	2.1	7.3	4.6	26.8	32.6
mmunity support programmes	1.4	0.2	0.1	1.6	0.6	3.9	3.6
uipping the public:							
ining	14.9	4.9	0.6	7.9	4.4	32.7	32.9
st aid products	0.6	7.9	0.2	1.9	0.9	11.5	9.9
her charitable activities	0.3	0.1	0.1	1.4	0.2	2.1	2.0
	28.8	21.6	3.6	24.0	12.1	90.1	93.6

#### Exp

Ly 📀				1 Jan 2017	Incoming resources	Outgoing resources	31 Dec 2017
NATIONAL LOTTERY FUNDED							
Grants from the Big Lottery Fund				£'000	£′000	£′000	£'000
Hastings Homeless Service, Sussex				7	49	(52)	4
7. Total expenditure	Direct employee costs £m	Other direct costs £m	Depreciation £m	Other costs £m	Support costs (see note 8) £m	2017 Total £m	2016 £m
Expenditure on raising funds							
Campaigning and leadership:							
Fundraising costs	1.1	0.9	0.1	4.2	0.5	6.8	6.7
Publicity and public relations costs	1.1	0.2	-	1.1	0.2	2.6	2.1
Investment costs	-	-	-	-	-	-	0.1
Trading subsidiary costs	0.1	-	-	0.1		0.2	0.3
	2.3	1.1	0.1	5.4	0.7	9.6	9.2
Expenditure on charitable activities							
Delivering first aid:							
First aid provision and youth development	2.1	5.2	0.5	3.9	1.4	13.1	12.6
Ambulance and transport services	9.5	3.3	2.1	7.3	4.6	26.8	32.6
Community support programmes	1.4	0.2	0.1	1.6	0.6	3.9	3.6
Equipping the public:							
Training	14.9	4.9	0.6	7.9	4.4	32.7	32.9
First aid products	0.6	7.9	0.2	1.9	0.9	11.5	9.9
Other charitable activities	0.3	0.1	0.1	1.4	0.2	2.1	2.0
	28.8	21.6	3.6	24.0	12.1	90.1	93.6
Total expenditure	31.1	22.7	3.7	29.4	12.8	99.7	102.8

Fundraising costs include support costs and other indirect costs of £1.3m (2016: £1.5m), which have been allocated as described in the accounting policies (see note 1). Excluding these allocated costs, fundraising costs total £5.5m (2016: £5.2m).

Other costs include indirect costs relating to employees, office accommodation and communications, which have been allocated to cost categories as described below. Indirect costs are allocated on a basis consistent with the use of resources. Allocation is calculated using both relative employee numbers and usage of resources, with the proportion of each allocation basis used varying depending upon the type of cost to be allocated.

Support costs represent indirect costs which cannot be attributed to specific activities but provide the organisational structure that enables those activities to take place.

0.1	2.1	2.2	0.4
0.1	0.1	0.2	0.4
-	2.0	2.0	-
£m	£m	£m	£m
(see note 3)	(see note 2)	Total	
Charitable activities	Income from donations and legacies	2017	2016

Direct costs are those associated with providing the activity: for example, first aid training includes training materials.

#### For the year ended 31 December 2017, continued

#### 7. Total expenditure, continued

Total expenditure includes:	2017 £m	2016 £m
Operating lease rentals:		
Land and buildings	1.4	1.6
Vehicles and equipment	0.7	0.7
Finance lease interest	0.3	0.3

The auditor's remuneration for the audit of these accounts was £65,000 (2016: £71,000). Non-audit fees in relation to other ad-hoc and advisory work totalling £4,000 were also payable to the auditors during the year (2016: £10,000).

#### 8. Analysis of support costs

Support costs within note 7, which include external consultancy and project management costs, are allocated to activities as appropriate:

	Governance £m	Management £m	Human resources £m	Central finance £m	Information Technology £m	Building management £m	2017 Total £m	2016 £m
Campaigning and leadership:								
Fundraising and publicity	-	0.1	0.1	0.1	0.3	0.1	0.7	0.6
Delivering first aid:								
First aid provision and youth development	0.1	0.5	0.1	0.1	0.4	0.2	1.4	1.4
Ambulance and transport services	0.2	1.9	0.4	0.6	1.2	0.3	4.6	5.2
Community support programmes	-	0.3	-	0.1	0.2	-	0.6	0.5
Equipping the public:								
First aid training	0.3	0.6	0.7	0.8	1.6	0.4	4.4	4.1
First aid products	0.1	0.1	-	0.2	0.4	0.1	0.9	0.9
Other charitable activities				0.1	0.1		0.2	0.2
	0.7	3.5	1.3	2.0	4.2	1.1	12.8	12.9
							2017	2016
9. Gains on investments							£m	2018 £m
Unrealised gain on securities (see note	14)						1.6	2.2
Unrealised gain on investment propert	y (see note 15)					_	0.9	1.8
							2.5	4.0
Realised gain on securities (see note 14	)					_	0.2	0.2

2.7

4.2

## Notes to the consolidated accounts For the year ended 31 December 2017, continued

<b>10. Employee information</b> The average number of people er	mployed including part-time employees
Charitable activities Generating funds Governance	

The average number of people employed including part-time employees, calculated on a full-time equivalent basis, analysed by function, was:

Charitable activities	
Generating funds	
Governance	

#### **Total employee costs**

Salaries, wages and benefits in kind Social security costs Pension and death benefits

The above-noted costs include direct employee costs, which are shown in note 7, as well as indirect employee costs and employee support costs. The figure also includes additional employer defined benefit pension contributions payable to TPT Retirement Solutions of £0.3m (2016: £0.3m), as referred to in note 31.

Payments to employees, included in salaries, wages and benefits in kind, made in relation to the termination of employment during the year totalled £0.5m (2016: £0.7m).

#### **Emoluments of employees**

the following bands were:

Employees who did not receive any termination payments

£60,001 - £70,000 £70,001 - £80,000 £80,001 - £90,000 £90,001 - £100,000 £100,001 - £110,000 £110,001 - £120,000 £150,001 - £160,000

Employees for whom termination payments are payable

£60,001 - £70,000 £70,001 - £80,000 £90,001 - £100,000 £160,001 - £170,000 £170,001 - £180,000 £260,001 - £270,000

#### s, calculated on a headcount basis, analysed by function, was:

2017 Headcount	2016 Headcount
1,764	2,030
19	23
16	15
1,799	2,068

2017 Full-time equivalent	2016 Full-time equivalent
1,471	1,729
19	23
16	15
1,506	1,767
2017	2016
£m	£m
39.7	43.7
59./	
39.7	3.8
	3.8 1.8

#### The number of employees of St John Ambulance whose emoluments (salaries, wages, benefits in kind and termination payments) fell within

2017 Number	2016 Number
8	10
5	6
7	4
3	3
4	6
2	1
-	1
2017 Number	2016 Number
-	1
1	-
-	1
2	-
-	1
1	-

#### For the year ended 31 December 2017, continued

10. Employee information, continued

**Emoluments of employees, continued** 

In addition, during the year, pension contributions to a defined contribution scheme on behalf of all of these employees amounted to approximately £229,000 (2016: £197,000).

Further details of the St John Ambulance pension scheme are set out in note 31.

#### Key management personnel

Key management personnel are defined as the trustees of the Priory, the directors of St John Ambulance and the senior management team of the charity. The trustees and directors receive no remuneration except for expenses necessarily incurred during the performance of their duties. The members of the senior management team are listed on page 90.

The total costs relating to the key management personnel (salaries, wages, benefits in kind, including pension costs, termination payments and fees payable), excluding expenses necessarily incurred during the performance of their duties, during the year were £1,321,000 in relation to 11 people (2016: £998,000 in relation to 15 people).

Payments totalling £98k were made to Belmont Executive Management Limited for the services of David Springthorpe, in relation to the role of Interim Chief Executive between July and December 2017.

Mr Springthorpe served as a director of St John Ambulance until the 15th June 2017, on which date he resigned from that role. He was subsequently appointed to the role of interim Chief Executive until the end of 2017, with a handover period that began in July 2017. Mr Springthorpe was first considered as a possible candidate for the role of interim Chief Executive in May 2017 and from that point until his resignation as a director, he was not involved in any discussions or decisions in relation to the selection or appointment of an interim Chief Executive. The agreement relating to hiring the services of Mr Springthorpe was made after he ceased to be a director.

Donations made by key management personnel during 2017 were £1,600 (2016: £2,000).

#### 11. Trustees' remuneration and related party transactions

The trustees receive no remuneration for their services, but are reimbursed for expenses which are necessarily incurred in the performance of their duties.

The total of expenses (relating principally to travel, subsistence and accommodation) in 2017 was £43,000 (2016: £23,000) relating to 11 (2016: 11) trustees.

#### 12. Tangible fixed assets – heritage assets

	Historic buildings £m	Artefacts £m	Total £m
Cost			
At 31 December 2016 and 31 December 2017	2.0	0.4	2.4
Accumulated depreciation			
At 31 December 2016	0.3	-	0.3
Charge for year			-
At 31 December 2017	0.3		0.3
Net book value 31 December 2017	1.7	0.4	2.1
Net book value 31 December 2016	1.7	0.4	2.1

The amount of depreciation charged in 2017 in respect of historic buildings was £40,000 (2016: £40,000).

St John maintains approximately 40,000 artefacts, of which some 400 of the most historically important are on public display in the Museum, the remainder being held in storage. The items held include a wide range of arms and armour, prints, documents, coins, models, costumes and other items relating to the history and activities of the Order. There is no charge for admission to the Museum, although donations are welcome. Further details relating to the history and contents of the Museum are provided on the Museum's website (www.museumstjohn.org.uk).

The sale and purchase of artefacts is infrequent, acquisition only being contemplated for items which are complementary to the existing collection. There were no additions or disposals of heritage assets during the years ended 31 December 2016 and 31 December 2017.

The Museum employees are responsible for the cataloguing, custody and maintenance of all of the heritage assets. In accordance with best practice, the Museum's Head of Heritage maintains detailed records of all artefacts, including description and dating information.

## Notes to the consolidated accounts For the year ended 31 December 2017, continued

12. Tangible fixed assets – heritage assets, continued Summary analysis of heritage asset transactions

Depreciation - historic buildings only

Over the past five years, there have been no purchases, donations received or disposals of heritage assets.

#### 13. Tangible fixed assets

Cost At 1 January 2017 Additions Disposals At 31 December 2017

#### Accumulated depreciation

At 1 January 2017 Charge for year Disposals At 31 December 2017

#### Net book value 31 December 2017

#### Net book value 31 December 2016

The net book value of assets held under finance leases at 31 December 2017 was £5.1m (2016: £6.6m). The depreciation attributable to these assets during the year was £1.5m (2016: £1.3m). All assets held under finance leases are classified as vehicles and equipment.

#### 14. Investments - securities

Analysis of investments at 31 December by category of holding Unit trusts

Unit trusts include no cash instruments (2016: £Nil).

#### Analysis of investments at 31 December by location

Investments in the UK Investments outside the UK

#### Analysis of movements in the securities portfolio

Fair value at 1 January Additions at cost Book value of disposals Net unrealised gains (see note 9) Fair value at 31 Decembe

40	40	40	40	40
£,000	£,000	£,000	£,000	£,000
2017	2016	2015	2014	2013

Freehold property £m	Long leasehold property £m	Short leasehold property £m	Vehicles & equipment £m	Total £m
66.6	15.3	2.9	46.0	130.8
0.5	0.1	0.4	1.2	2.2
(2.7)	(0.4)	(0.1)	(4.5)	(7.7)
64.4	15.0	3.2	42.7	125.3
11.3 0.9	3.6 0.3	1.5 0.2	37.4 2.3	53.8 3.7
(0.4)	(0.2)	-	(4.4)	(5.0)
11.8	3.7	1.7	35.3	52.5
52.6	11.3	1.5	7.4	72.8
55.3	11.7	1.4	8.6	77.0

2017 £m	2016 £m
17.0 <b>17.0</b>	15.8 <b>15.8</b>
17.0	15.8
2017	2016
£m	£m
10.1	9.4
6.9	6.4
17.0	15.8
2017	2016
£m	£m
15.8	13.2
1.2	0.7
(1.6)	(0.3)
1.6	2.2
17.0	15.8

#### For the year ended 31 December 2017, continued

#### 14. Investments - securities, continued

A realised gain, net of sale costs, of £0.2m (2016: £0.2m) arose from disposals and has been included in the SOFA as part of the total gains on investment assets (see note 9).

The value of the following investments represented more than 5% of the total fair value as at 31 December 2017:

	Number of shares	Fair value £m
BlackRock Charishare Common Investment Fund	1,536,899	10.1
BlackRock iShares North American Equity Index Fund class D accumulating units	984,907	3.3
BlackRock iShares Continental European Equity Index Fund class D accumulating units	754,144	1.8
The year end fair value of securities, and historical cost, is shown below:		
	2017	2016
	£m	£m
Fair value	17.0	15.8
Cost	(13.1)	(13.3)
Revaluation surplus	3.9	2.5

The increase in the revaluation surplus is reflected in the SOFA within unrealised gains (see note 9).

15. Investment property	2017 £m	2016 £m
Fair value at 1 January	17.3	15.5
Increase in fair value	0.9	1.8
Fair value at 31 December	18.2	17.3

St John has one investment property, which is adjacent to the Museum of the Order of St John at St John's Gate. The majority of space in the building is let to third parties, but it also accommodates the National Headquarters of St John Ambulance. The carrying value of the property is split into two separate elements. That part of the building which is let to third parties is included in the balance sheet at fair value, while that part which is used by St John Ambulance for operational purposes is carried in the balance sheet at cost, less accumulated depreciation.

The property was valued as at 31 December 2014 by Daniel Watney LLP, Chartered Surveyors, a firm of independent valuers, who also provided an update to this valuation as at 31 December 2017. The total valuation of the building as at 31 December 2017, including both the operational and investment elements of the property, was £30.3m (2016: £30.8m). Of this amount, £12.1m is classified as operational and £18.2m is classified as the valuation of the investment property.

The valuation amount has been apportioned between the investment and non-investment parts of the building using the relative floor areas attributable to each element.

The basis of valuation was market value on the assumption that it would be sold subject to existing leases and tenancies, determined in accordance with the requirements of the RICS Valuation - Professional Standards January 2014 (revised April 2016). The valuer's opinion of market value was primarily derived using comparable recent market transactions on arm's length terms together with other valuation techniques.

A comparison of the valuation of the investment property and its historical cost is shown below.

	2017 £m	2016 £m
Fair value	18.2	17.3
Cost at 1 January and at 31 December	3.6	3.6
Revaluation surplus	14.6	13.7

### Notes to the consolidated accounts For the year ended 31 December 2017, continued

16. Stocks

At 31 December stock held amounted to: First aid training products and equipment

Stock recognised during the year as an expense was £8.6m, (2016: £7.3m). An impairment loss of £Nil (2016: £0.1m) was recognised against stock during the year due to slow moving and obsolete stock. No stock is pledged as security as at the balance sheet date.

#### 17. Debtors

Trade debtors
Other debtors
Prepayments and accrued income

#### 18. Cash and short-term deposits

Cash and short-term deposits includes monies held in interest-bearing bank accounts as well as monies held on short-term deposit with a maturity of less than three months (see note 27). As at 31 December 2017, amounts totalling £15 million were held within a series of 12-month term deposits. These deposits mature on a rolling basis, with maturity dates between March and December 2018. The deposits are treated as a current asset investment and excluded from cash at bank and in hand.

#### 19. Creditors falling due within one year

#### Trade creditors Obligations under finance leases Pension contributions (see note 32) Taxes and social security Holiday pay Other creditors Accruals Deferred income (see note 21)

#### 20. Creditors falling due after more than one year

Amounts falling due after more than one year after the balance sheet date comprise:

Finance leases Pension contributions (see note 32)

#### 21. Deferred income

Balance at 1 January 2017 Amount released to income Amount deferred in the year

Balance at 31 December 2017

2.4	2.8
2.4	2.8
2017 £m	2016 £m

18.6	18.3
5.6	5.3
0.1	0.1
12.9	12.9
2017 £m	2016 £m

17.3	16.5
4.1	3.5
3.7	4.3
0.1	0.1
0.4	0.4
1.9	2.0
0.6	0.6
1.5	1.4
5.0	4.2
£m	£m
2017	2016

	2017 £m	2016 £m
	4.1	5.7
	2.6	2.9
	6.7	8.6
Course fees £m	Other £m	Total £m
£m	£m	£m
£m 3.2	£m 0.3	£m 3.5

#### For the year ended 31 December 2017, continued

22. Financial commitments Operating lease c ------

Leases which expire within	Land & buildings £m	Vehicles & equipment £m	2017 £m	Land & buildings £m	Vehicles & equipment £m	2016 £m
Under one year	0.6	-	0.6	0.1	-	0.1
Two to five years	0.8	1.7	2.5	2.5	1.6	4.1
Over five years	4.3		4.3	3.3		3.3
	5.7	1.7	7.4	5.9	1.6	7.5

#### Future minimum finance lease payments

Future minimum payments as at the balance sheet date in relation to finance leases, primarily relating to ambulances, comprise:

	2017	2016
	£m	£m
Amounts payable within less than one year	1.8	1.8
Amounts payable between two and five years	4.2	5.6
Amounts payable after five years	0.2	0.6
	6.2	8.0

#### 23. Capital commitments

At 31 December capital commitments contracted for amounted to:	2017 £m	2016 £m
Vehicles and equipment	2.3	
	2.3	-

Capital commitments primarily relate to outstanding orders for ambulances, mobile treatment centres and support vehicles.

#### 24. Analysis of total funds

Type of asset and liability	Unrestricted Funds £m	Restricted Funds £m	Endowment Funds £m	2017 £m	2016 £m
Heritage assets	2.1	-	-	2.1	2.1
Tangible fixed assets	72.8	-	-	72.8	77.0
Securities	15.5	0.5	1.0	17.0	15.8
Investment properties	18.2	-	-	18.2	17.3
Net current assets	24.4	2.9	-	27.3	22.1
Creditors falling due after more than one year	(6.7)	-		(6.7)	(8.6)
	126.3	3.4	1.0	130.7	125.7

### Notes to the consolidated accounts For the year ended 31 December 2017, continued

25. Total funds

25. Total funds						
	1 Jan 2017	Incoming resources	Outgoing resources	Investment gains	Transfers and reallocations	31 Dec 2017
	£'000	£′000	£′000	£'000	£'000	£'000
Restricted funds						
Lottery funds						
Big Lottery Fund – Hastings Homeless Service	7	49	(52)	-	-	4
Other restricted funds						
Airwing travelling fellowships	186	5	(9)	24	-	206
Building purchases and maintenance	91	16	(69)	-	(1)	37
Community care	9	-	(1)	-	11	19
Local and sundry funds	1,323	913	(589)	12	(374)	1,285
Medical vehicle purchases and maintenance	22	40	-	-	(40)	22
R Luff benevolent fund	160	22	(15)	13	1	181
Training funds	185	11	(29)	-	(11)	156
Volunteer development and welfare	145	-	(22)	-	29	152
Grant from The Grand Lodge of Mark Master Masons	-	1,989	-	-	(715)	1,274
Total restricted funds	2,128	3,045	(786)	49	(1,100)	3,336
Endowment funds						
G Holland Trust	125	-	-	15	-	140
R Luff benevolent fund	681	-	-	86	-	767
Doug Spence fund	99	-	-	12	-	111
Other funds	20	-	-		(7)	13
Total endowment funds	925	-		113	(7)	1,031
Unrestricted funds						
Designated funds						
Purchase and replacement of vehicles	1,300	-	(855)	-	355	800
Building refurbishment	4,000	-	(2,674)	-	3,174	4,500
Business processes and systems	5,200	-	(1,150)	-	1,600	5,650
Fundraising initiatives		-	-		2,700	2,700
	10,500	-	(4,679)	-	7,829	13,650
Fixed asset reserve – representing the book value of unrestricted fixed assets	79,146	-	-	-	(4,205)	74,941
Total designated funds	89,646	-	(4,679)	-	3,624	88,591
Investment property	17,290	-	-	940	-	18,230
Unrestricted funds (free reserves)	15,754	98,987	(94,354)	1,646	(2,517)	19,516
Total unrestricted funds	122,690	98,987	(99,033)	2,586	1,107	126,337
TOTAL FUNDS	125,743	102,032	(99,819)	2,748	·	130,704

#### For the year ended 31 December 2017, continued

#### 25. Total funds, continued

The movement in the revaluation reserve of £2.3m during the year from £16.0m to £18.3m, shown within unrestricted funds, represents the unrealised increase in 2017 in the fair value of the investment property of £0.9m and the unrealised gain on unrestricted securities of £1.6m, less the £0.2m impact on the revaluation reserve of disposals of unrestricted securities.

Investment gains arise in respect of investments which are held as part of the restricted fund assets.

Transfers between funds primarily represent fixed assets purchased from restricted funds where the acquisition of the fixed assets has discharged the restriction and the assets are transferred to unrestricted funds.

#### Designated funds

Designated funds, which are, except for the fixed asset reserve, expected to be spent in 2018 and later, represent:

- · Purchase and replacement of vehicles ambulances and other medical vehicles renewal expenditure
- Building refurbishment funding for the upkeep and enhancement of the charity's properties and infrastructure
- Business processes and systems funding to upgrade IT infrastructure and systems
- Fundraising initiatives funding for investment in fundraising activity.

#### Endowment funds

#### Endowment funds represent:

- G Holland Trust provides income to be used by a specific unit of St John Ambulance in Kent
- R Luff benevolent fund a capital fund established to support members in cases of hardship
- Doug Spence fund a fund established for the benefit of St John Ambulance in Gloucestershire
- Other funds comprise endowments held at local level to provide income to meet operational requirements.

#### 26. Reconciliation of net income to net cash provided by operating activities

	2017	2016
	£m	£m
Net income	5.0	3.9
Adjustments for:		
Net gain on disposal of tangible fixed assets	(4.2)	(3.1)
Gains on investments	(2.7)	(4.2)
Dividends, interest and rents from investments	(1.2)	(1.1)
Depreciation	3.8	3.8
Decrease/(increase) in stocks	0.4	(0.5)
(Increase)/decrease in debtors	(0.3)	1.1
Increase in creditors	0.3	0.9
Net cash provided by operating activities	1.1	0.8

#### 27. Analysis of cash and cash equivalents

	2017 £m	2016 £m
Cash in hand	8.6	12.0
Notice deposits (less than three months)		1.5
Total cash and cash equivalents	8.6	13.5

## Notes to the consolidated accounts For the year ended 31 December 2017, continued

28. Financial instruments

#### Carrying amount of financial assets

Measured at amortised cost (comprising trade debtors, cash and cash equivalent Instruments measured at fair value through Statement of Financial Activities (con

#### **Carrying amount of financial liabilities**

Measured at amortised cost (comprising trade creditors, lease creditors, holiday p

#### 29. Subsidiary companies

The Priory controls the two companies listed below.

St John Ambulance, a charitable company, which is the main operating company of the Priory. St John Ambulance is a company limited by guarantee and does not have any share capital. The Priory has undertaken to contribute an amount not exceeding £1 on a winding up of St John Ambulance.

Support St John Limited, a non-charitable trading subsidiary, through which activities are conducted that are not compatible with the charitable status of St John Ambulance. Taxable profits are transferred to St John Ambulance under gift aid. Support St John Limited is a company limited by guarantee and does not have any share capital. St John Ambulance has undertaken to contribute an amount not exceeding £10 on a winding up of Support St John Limited. A summary of the results of the subsidiaries for 2016 and 2017, as well as the aggregate amount of their assets, liabilities and funds as at 31 December of each year included in the St John accounts, is shown below.

	St Joh	in Ambulance	Support St	John Limited
	2017 2016		2017	2016
	£m	£m	£m	£m
Income	101.7	102.2	0.3	0.3
Expenditure	(99.5)	(102.5)	(0.2)	(0.3)
Operating (loss)/profit	2.2	(0.3)	0.1	-
Gift aid	0.1	-	(0.1)	-
Gains on investments	2.7	4.2	-	-
Retained profit	5.0	3.9	-	-
Assets	154.5	150.7	0.2	0.2
Liabilities	(23.8)	(25.0)	(0.2)	(0.2)
Funds	130.7	125.7	-	-

#### 30. Associated charities

The Priory is associated with the Order and, together with the other priories throughout the world, provides financial support to the Order of an amount equal to the annual running costs of the Order in the proportion of the membership of the Priory relative to the memberships of all the priories. In 2017 St John Ambulance, on behalf of the Priory, contributed £0.3m (2016: £0.3m). The Priory is also associated with the Eye Hospital. St John Ambulance, on behalf of the Priory, contributed £0.2m to the Eye Hospital in 2017 (2016: £0.3m).

	2017 £m	2016 £m
ts and current asset investments)	36.4	30.4
mprising investments)	17.0	15.8
	53.4	46.2
pay and accruals)	14.7	16.0
	14.7	16.0

#### For the year ended 31 December 2017, continued

#### 31. Pension schemes

#### St John Ambulance

#### Pension arranaements

St John Ambulance participates in the Growth Plan, Unitised Ethical Plan ('UEP') and Flexible Retirement Plan ('FRP'), all of which are multiemployer pension plans provided by TPT Retirement Solutions (formerly called The Pensions Trust).

Contributions paid into the Growth Plan up to and including September 2001 were converted to defined amounts of pension payable from normal retirement date. From October 2001 contributions were invested in personal funds which have a capital guarantee and which are converted to pension on retirement, either within the Growth Plan or by the purchase of an annuity.

Membership of the UEP, the FRP or Growth Plan Series 4, all of which are defined contribution schemes, is made available to new employees. Employees, including those who are in the Growth Plan Series 1, 2 and 3, which are closed to new entrants, have the option to switch in the future to any of the three schemes that are currently available to new employees.

#### Membership and pension contributions

St John Ambulance paid contributions to all three plans at rates between 2% and 10% during the year. Members paid contributions generally between 1% and 5% during the year. Auto-enrolment of all employees into a pension plan was effected from 1 October 2013. As at the year end there were 1,413 employees (2016: 1,550) of St John Ambulance who were members of the available TPT Retirement Solutions plans, including 1,276 in the Growth Plan (2016: 1,360).

The Growth Plan Series 1, 2 and 3 are defined benefit schemes which provide benefits to some 1,300 non-associated participating employers. It is not possible in the normal course of events to identify the share of underlying Growth Plan assets and liabilities belonging to individual participating employers. Growth Plan assets are co-mingled for investment purposes and benefits are paid from the total Plan assets. Therefore the Growth Plan is accounted for as a defined contribution scheme.

The total pension contributions payable to TPT Retirement Solutions in relation to 2017, including employee contributions, were £2.6m (2016: £2.7m). The amount owing to TPT Retirement Solutions at 31 December 2017 was £0.2m (2016: £0.2m).

#### Actuarial valuations

The Growth Plan is funded and is not contracted out of the state scheme. The Plan Trustee commissions a full actuarial valuation of the Growth Plan every three years, with updates in between. The purpose of the actuarial valuation is to determine the funding position of the Growth Plan by comparing the assets with the past service liabilities as at the valuation date. Asset values are calculated by reference to market levels. Accrued past service liabilities are valued by discounting expected future benefit payments using a discount rate calculated by reference to the expected future investment returns.

The rules of the Growth Plan give the Trustee the power to require employers to pay additional contributions in order to ensure that the statutory funding objective under the Pensions Act 2004 is met. The statutory funding objective is that a pension scheme should have sufficient assets to meet its past service liabilities, known as technical provisions.

A full actuarial valuation of the Growth Plan was performed at 30 September 2014 and updated as at 30 September 2016 by a professionally qualified actuary using the Projected Unit Method. The financial assumptions underlying the valuations were as follows:

	2016 update % pa	2015 update % pa	2014 valuation % pa	2013 update % pa	2012 update % pa
Investment return pre-retirement	2.6	3.6	4.2	4.6	4.1
Investment return post-retirement	1.7	2.7	3.3	4.1	3.6
Rate of price inflation – Retail Prices Index (RPI)	3.0	3.0	3.1	3.2	2.6
Rate of price inflation – Consumer Prices Index (CPI)	2.1	2.1	2.2	2.5	2.0

In determining the investment return assumptions the Trustee considered actuarial advice relating to the probability of achieving particular levels of investment return. The Trustee has incorporated an element of prudence into the pre- and post-retirement investment return assumptions, such that there is a 60% expectation that the return will be in excess of that assumed and a 40% chance that the return will be lower than that assumed over the next 10 years.

The Scheme Actuary has prepared a full actuarial valuation as at 30 September 2014. The fair values of the Growth Plan's assets as at the valuation date of 30 September 2014 and the update date of 30 September 2016, as well as for previous years, are shown in the following table:

	2016 update £m	2015 update £m	2014 valuation £m	2013 update £m	2012 update £m
Assets	900.8	856.8	793.4	772.0	790.3
Technical provisions (past service liabilities)	(1,051.7)	(995.4)	(969.9)	(927.5)	(984.1)
Shortfall of assets compared to the value of liabilities	(150.9)	(138.6)	(176.5)	(155.5)	(193.8)
Funding level	85.7%	86.1%	81.8%	83.2%	80.3%

## Notes to the consolidated accounts For the year ended 31 December 2017, continued

#### 31. Pension schemes, continued

St John Ambulance, continued

Actuarial valuations, continued

The actuarial valuation as at 30 September 2014 is the latest available. The next full actuarial valuation will be carried out as at 30 September 2017.

Deficit contributions

The full actuarial valuation for the Growth Plan scheme carried out at 30 September 2011 showed a funding shortfall of £148m. To eliminate this funding shortfall, the Trustee asked participating employers to pay additional contributions to the scheme. The total annual additional contributions payable by all participating employers was calculated at £13.9m, increasing by 3% per annum on 1 April each year, from 1 April 2013 to 31 March 2023.

In addition, a full actuarial valuation of the scheme was carried out at 30 September 2014. This valuation showed a funding shortfall of £177m and the required schedule of total additional contributions payable has subsequently been extended. The total annual additional contributions payable by all participating employers was calculated at £13.0m, increasing by 3% per annum on 1 April each year, from 1 April 2017 to 31 March 2028. The recovery plan contributions are allocated to each participating employer in line with their estimated share of the Growth Plan Series 1 and Series 2 scheme liabilities.

The additional contributions required from St John Ambulance have been levied at £345,000 per annum after 1 April 2016, increasing to £355,000 per annum payable from 1 April 2017. From 1 April 2018 the amount payable is £366,000 per annum. Payments continue, increasing at 3% per annum, until 31 March 2025.

Where the scheme is in deficit and the participating employer has agreed to a deficit funding arrangement, the employer recognises a liability for this obligation. The amount recognised is the net present value of the deficit reduction contributions made under the agreement that relates to the deficit. The present value is calculated using the discount rate disclosed in the assumptions below. The unwinding of the discount rate is recognised as a finance cost. Further details of the liability are given in note 32. Cessation of membership

The Growth Plan is classified as a 'last man standing' arrangement. In the event of a complete withdrawal from the Growth Plan by St John Ambulance or if TPT Retirement Solutions were wound up, St John Ambulance would have a legal liability to pay a share of the accumulated deficit in the Growth Plan, as calculated on an annuity purchase basis. The current potential liability for St John Ambulance, based on the actuarial update at 30 September 2016, is estimated at £7.7m (30 September 2015; £6.2m). This potential liability is affected by changes in the fair value of the Growth Plan assets due to stock market fluctuations. There is no intention on the part of St John Ambulance to withdraw from the Growth Plan.

#### 32. Pension contributions liability

#### (i) Total pension contributions liability

Pension contributions payable on salaries Present value of provision relating to additional pension contributions

Amounts falling due within one year (see note 19) Amounts falling due after more than one year (see note 20)

#### (ii) Reconciliation of opening and closing liabilities relating to addi

Provision at 1 January Unwinding of the discount factor (interest expense) Deficit contribution paid Remeasurements - impact of any change in assumptions **Provision at 31 December** 

	2017 £m	2016 £m
	0.2	0.2
	3.0	3.3
	3.2	3.5
	0.6	0.6
	2.6	2.9
	3.2	3.5
litional pension contributions	2017 £m	2016 £m
	3.3	3.4
	-	0.1
	(0.3)	(0.3)
		0.1
	3.0	3.3

#### For the year ended 31 December 2017, continued

#### 32. Pension contributions liability, continued

(iii) Income and expenditure impact			2017 £m	2016 £m
Interest expense			-	0.1
Remeasurements – impact of any change in assumptions			-	0.1
Total cost recognised in Statement of Financial Activities			-	0.2
	31	31	31	31
(iv) Assumptions	December 2017	December 2016	December 2015	December 2014
	% per annum	% per annum	% per annum	% per annum
Discount rate used	1.39	1.44	2.50	1.99

The discount rates shown above are the equivalent single discount rates which, when used to discount the future recovery plan contributions due, would give the same results as using a full AA corporate bond yield curve to discount the same recovery plan contributions.

#### (v) Deficit contributions schedule

The following schedule details the deficit contributions agreed between St John Ambulance and the Growth Plan at each year end period:

	2017	2016
Amounts payable in each future year as at the balance sheet date	£'000	£′000
Year 1	363	353
Year 2	374	363
Year 3	385	374
Year 4	397	385
Year 5	409	397
Year 6	421	409
Year 7	434	421
Year 8	334	434
Year 9	-	334

The Priory must recognise a liability measured as the present value of the contributions payable that arise from the deficit recovery agreement and the resulting expense in the income and expenditure account (the unwinding of the discount rate as a finance cost in the period in which it arises).

It is these contributions that have been used to derive the balance sheet liability.

## Notes to the consolidated accounts

#### For the year ended 31 December 2017, continued

33. Comparative results for the year ended 31 December 2016, by type of fund

#### Income and endowments from:

#### Income from donations and legacies

#### Income from charitable activities:

#### **Delivering first aid**

First aid provision and youth development Ambulance and transport services

Community support programmes

#### Equipping the public

Training First aid products

#### Other charitable activities

Total income from charitable activities

#### Income from other trading activities

Investment income

#### Other income

Net gain on disposal of assets Other income Total other income

TOTAL INCOME

#### **Expenditure on:**

Total expenditure on raising funds

#### Expenditure on charitable activities:

#### Delivering first aid

First aid provision and youth development Ambulance and transport services Community support programmes Equipping the public Training

First aid products

#### Other charitable activities

Total resources expended on charitable activities

#### TOTAL EXPENDITURE

Gains on investments

#### NET MOVEMENT IN FUNDS

Fund balances at 1 January 2016

Note	Unrestricted funds £m	Restricted and endowment funds £m	2016 Total £m
2	14.1	0.6	14.7
	7.1	-	7.1
	20.3	-	20.3
	1.4	-	1.4
	42.7	0.3	43.0
	10.2	-	10.2
	-		-
3	81.7	0.3	82.0
4	1.3	-	1.3
5	1.1	-	1.1
	3.1	-	3.1
	0.3		0.3
	3.4		3.4
	101.6	0.9	102.5
7	9.2	0.9	<u>    102.5</u> 9.2
7		<u>0.9</u> -	
7	9.2		9.2
7	<b>9.2</b> 12.1	- 0.5	<b>9.2</b> 12.6
7	<b>9.2</b> 12.1 32.6	- 0.5	<b>9.2</b> 12.6 32.6
7	<b>9.2</b> 12.1 32.6 3.4	- 0.5 - 0.2	<b>9.2</b> 12.6 32.6 3.6
7	<b>9.2</b> 12.1 32.6 3.4 32.4	- 0.5 - 0.2	<b>9.2</b> 12.6 32.6 3.6 32.9
7	<b>9.2</b> 12.1 32.6 3.4 32.4 9.9	- 0.5 - 0.2	<b>9.2</b> 12.6 32.6 3.6 32.9 9.9
	<b>9.2</b> 12.1 32.6 3.4 32.4 9.9 2.0	- 0.5 - 0.2 0.5 -	<b>9.2</b> 12.6 32.6 3.6 32.9 9.9 2.0
	<b>9.2</b> 12.1 32.6 3.4 32.4 9.9 2.0 <b>92.4</b>	0.5 - 0.2 0.5 - - - <b>1.2</b>	<b>9.2</b> 12.6 32.6 3.6 32.9 9.9 2.0 <b>93.6</b>
7	9.2 12.1 32.6 3.4 32.4 9.9 2.0 92.4 101.6	0.5 - 0.2 0.5 - - - - - - - - - - - - - - - - - - -	9.2 12.6 32.6 3.6 32.9 9.9 2.0 93.6 102.8
7	9.2 12.1 32.6 3.4 32.4 9.9 2.0 92.4 101.6 4.0	0.5 - 0.2 0.5 - - - 1.2 - - - - - - - - - - - - - - - - - - -	9.2 12.6 32.6 3.6 32.9 9.9 2.0 93.6 102.8 4.2

## Royal patrons, Priory council of trustees, management and principal committees

#### **ROYAL PATRONS**

HM The Queen HRH The Duke of Gloucester HRH The Princess Royal HRH The Countess of Wessex Sovereign Head of the Order of St John Grand Prior Commandant in Chief (Youth) St John Ambulance Grand President

#### **PRIORY COUNCIL OF TRUSTEES**

The names of the members of the Priory Council of trustees who have served since 1 January 2017 and the senior executives are set out below. Details of the key committees of the Priory Council are shown on page 89.

Surgeon Rear Admiral Lionel Jarvis CBE DL MB BS FRCR, Prior*	1,3	
The Revd. Canon Paul Denby MBE JP DL, Chancellor*	1,3	retired 31 January 2017
Mr M Messinger LVO QPM, Chancellor*	1,3	
The Very Revd. Nicholas Frayling, Dean*	1	
Dr A Borg CBE, Librarian		
Mrs A Boyes MBE		
Mrs A Cable MBE DL*	3	appointed 29 January 2018
Mrs J Gough OBE		appointed 6 July 2017
Mr S Frost	2	
Sir David Hempleman-Adams KCVO OBE DL		
Mrs J Wright		
Mr N Wood MBE	2	appointed 13 June 2017
Priory Secretary		
Dr G Maydon JP PhD		resigned 30 April 2018
* Also a diversion of Children Australian as		

\* Also a director of St John Ambulance.

1. Member of Nominations Committee

2. Member of Audit and Risk Committee

3. Member of Remuneration Committee

# Royal patrons, Priory council of trustees, management and principal committees

#### AUDIT AND RISK COMMITTEE

Chair – Ms A Jarvie CBE	
Mr P S Bussy	retired 23 Ju
Mr B R England OBE DL	retired 7 Se
Mr S Frost	
Mr J N Rose	
Mr D Springthorpe	resigned 15
Ms V Storey	
Mr M W Willis	retired 6 De
Mr N Wood MBE	appointed 7

#### **REMUNERATION COMMITTEE**

Chair – Ms J Mee	
The Revd. Canon Paul Denby MBE JP DL	retired 31 J
Mrs A Cable MBE DL	appointed
Surgeon Rear Admiral Lionel Jarvis CBE DL MB BS FRCR	
Mr M Mansigani	appointed
Mr M Messinger LVO QPM	
Mr D Springthorpe	resigned 15

#### NOMINATIONS COMMITTEE

Chair – Surgeon Rear Admiral Lionel Jarvis CBE DL MB BS FRCR	
Ms M Boland	appointed
Mr J Dempster	
The Revd. Canon Paul Denby MBE JP DL	retired 31 J
The Very Revd. Nicholas Frayling	
Mr P Herbage	appointed
Ms S Lowndes-Jones	
Mrs E Mackinlay	
Mr M Messinger LVO QPM	appointed
Ms S Morgan	
Mrs J Siggers	

June 2017 eptember 2017

5 June 2017

December 2017 I 7 September 2017

January 2017 d 1 March 2017

l 1 July 2017

15 June 2017

d 1 August 2017

January 2017

d 1 August 2017

d 1 February 2017

## Royal patrons, Priory council of trustees, management and principal committees

#### **SENIOR MANAGEMENT TEAM**

Mr M Houghton-Brown, Chief Executive, appointed 2 January 2018
Mr D Springthorpe, Interim Chief Executive, appointed 1 September 2017, resigned 31 December 2017
Ms S A Killen, Chief Executive, resigned 1 September 2017
Ms R Boyce, Director of Quality and Standards
Mr S Conway, Director of Brand, Marketing, Communications and Fundraising, resigned 15 December 2017
Mr M Farmer, Director of First Aid Services
Mr S Foster, Director of Training
Mr K Heydenrych, Director of Information Systems and Processes
Ms J T Keaney, Director of Finance and Shared Services
Dr G Maydon JP PhD, Priory Secretary, resigned 30 April 2018

Mr J Radford, Head of Strategy and Performance Measurement

## **Principal places of business and advisers**

#### The Priory of England and the Islands

St John's Gate St John's Lane Clerkenwell London EC1M 4DA 020 7324 4000 stjohnengland.org.uk

#### St John Ambulance

27 St John's Lane Clerkenwell London EC1M 4BU 020 7324 4000 sja.org.uk

#### **Support St John Limited**

27 St John's Lane Clerkenwell London EC1M 4BU

#### Auditors

Grant Thornton UK LLP 30 Finsbury Square London EC2P 2YU

#### Bankers

Barclays Bank PLC 1 Churchill Place London E14 5HP

#### **Investment managers**

BlackRock Investment Management (UK) Limited 12 Throgmorton Avenue London EC2N 2DL

#### **Property advisers**

Daniel Watney LLP, Chartered Surveyors 165 Fleet Street London EC4A 2DW

#### Solicitors

Bircham Dyson Bell 50 Broadway London SW1M 0BL

#### **Insurance brokers**

Sydney Packett & Sons Limited Salts Wharf Ashley Lane Shipley BD17 8DB

#### **Pension fund**

TPT Retirement Solutions Verity House 6 Canal Wharf Leeds LS11 5BQ

#### The Priory of England and the Islands

St John's Gate St John's Lane Clerkenwell London EC1M 4DA **020 7324 4000** stjohnengland.org.uk

#### St John Ambulance

27 St John's Lane Clerkenwell London EC1M 4BU 020 7324 4000 sja.org.uk

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